

Before Starting the Special CoC Application

You must submit both of the following parts in order for us to consider your Special NOFO Consolidated Application complete:

1. the CoC Application, and
2. the CoC Priority Listing.

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

As the Collaborative Applicant, you are responsible for reviewing the following:

1. The Special Notice of Funding Opportunity (Special NOFO) for specific application and program requirements.
2. The Special NOFO Continuum of Care (CoC) Application Detailed Instructions for Collaborative Applicants which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.

CoC Approval is Required before You Submit Your CoC's Special NOFO CoC Consolidated Application

- 24 CFR 578.9 requires you to compile and submit the Special NOFO CoC Consolidated Application on behalf of your CoC.
- 24 CFR 578.9(b) requires you to obtain approval from your CoC before you submit the Consolidated Application into e-snaps.

Answering Multi-Part Narrative Questions

Many questions require you to address multiple elements in a single text box. Number your responses to correspond with multi-element questions using the same numbers in the question. This will help you organize your responses to ensure they are complete and help us to review and score your responses.

Attachments

Questions requiring attachments to receive points state, "You must upload the [Specific Attachment Name] attachment to the 4A. Attachments Screen." Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. Include a cover page with the attachment name.

- Attachments must match the questions they are associated with—if we do not award points for evidence you upload and associate with the wrong question, this is not a valid reason for you to appeal HUD's funding determination.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).

1A. Continuum of Care (CoC) Identification

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1A-1. CoC Name and Number: CA-506 - Salinas/Monterey, San Benito Counties CoC

1A-2. Collaborative Applicant Name: Coalition of Homeless Services Providers

1A-3. CoC Designation: CA

1A-4. HMIS Lead: Coalition of Homeless Services Providers

1A-5.	New Projects	
	Complete the chart below by indicating which funding opportunity(ies) your CoC applying for projects under. A CoC may apply for funding under both set asides; however, projects funded through the rural set aside may only be used in rural areas, as defined in the Special NOFO.	
1.	Unsheltered Homelessness Set Aside	Yes
2.	Rural Homelessness Set Aside	No

1B. Project Capacity, Review, and Ranking–Local Competition

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1B-1.	Web Posting of Your CoC Local Competition Deadline–Advance Public Notice. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Local Competition Deadline attachment to the 4A. Attachments Screen.	
	Enter the date your CoC published the deadline for project application submission for your CoC's local competition.	08/05/2022

1B-2.	Project Review and Ranking Process Your CoC Used in Its Local Competition. (All Applicants)	
	Special NOFO Section VII.B.1.a.	
	You must upload the Local Competition Scoring Tool attachment to the 4A. Attachments Screen.	
	Select yes or no in the chart below to indicate how your CoC ranked and selected new project applications during your CoC's local competition:	
	1. Established total points available for each project application type.	Yes
	2. At least 33 percent of the total points were based on objective criteria for the project application (e.g., cost effectiveness, timely draws, utilization rate, match, leverage), performance data, type of population served (e.g., DV, youth, Veterans, chronic homelessness), or type of housing proposed (e.g., PSH, RRH).	Yes
	3. At least 20 percent of the total points were based on system performance criteria for the project application (e.g., exits to permanent housing destinations, retention of permanent housing, length of time homeless, returns to homelessness).	Yes

1B-3.	Projects Rejected/Reduced–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Rejected-Reduced attachment to the 4A. Attachments Screen.	
	1. Did your CoC reject or reduce any project application(s)?	Yes
	2. Did your CoC inform the applicants why their projects were rejected or reduced?	Yes
	3. If you selected yes, for element 1 of this question, enter the date your CoC notified applicants that their project applications were being rejected or reduced, in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	09/26/2022

1B-3a.	Projects Accepted–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Accepted attachment to the 4A. Attachments Screen.	
	Enter the date your CoC notified project applicants that their project applications were accepted and ranked on the New Priority Listings in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	09/26/2022
1B-4.	Web Posting of the CoC-Approved Special NOFO CoC Consolidated Application. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Web Posting–Special NOFO CoC Consolidated Application attachment to the 4A. Attachments Screen.	
	Enter the date your CoC posted its Special NOFO CoC Consolidated Application on the CoC’s website or affiliate’s website–which included: 1. the CoC Application, and 2. Priority Listings.	

You must enter a date in question 1B-4.

2A. System Performance

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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2A-1.	Reduction in the Number of First Time Homeless—Risk Factors.	
	Special NOFO Section VII.B.2.b.	
	Describe in the field below:	
	1. how your CoC determined which risk factors your CoC uses to identify persons becoming homeless for the first time;	
	2. how your CoC addresses individuals and families at risk of becoming homeless; and	
	3. provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time or to end homelessness for individuals and families.	

(limit 2,500 characters)

(1) The CoC conducted a housing market analysis and community input sessions throughout the development of the Lead Me Home 5-year plan. Input was gathered from providers, people with lived expertise, faith-based organizations, and other stakeholders. Risk factors for first-time homelessness identified through this process included: lack of income, loss of employment, mental & physical disabilities, growing rents, a shrinking rental market, and a lack of affordable housing. The market analysis supported these community-identified factors and found an estimated shortage of about 9200 units of extremely low-income housing in Monterey & San Benito combined. In addition, the COVID pandemic disproportionately impacted people of color including losing jobs, reduced work schedule, losing housing, and increased incidents of DV. These factors continue to impact households' likelihood of experiencing first-time homelessness. In addition, the expiration of eviction moratoria in place during the pandemic resulted in some households entering homelessness for the first time.

(2) The CoC supports households at risk of homelessness by 1) expanding homelessness prevention through system-wide use of problem-solving/diversion practices; 2) building new PSH and extremely low-income affordable housing with local, state, and federal resources; 3) coordinating homelessness prevention between the homelessness response system and other systems of care, particularly those with which young people at risk of homelessness frequently engage such as the child welfare system, juvenile and adult justice systems, education system, and behavioral health system; 4) continue to invest in homelessness prevention, rapid re-housing, and flexible or shallow subsidies to help prevent homelessness and facilitate rapid exits to permanent housing; 5) addressing racial disparities by evaluating outcomes for different racial/ethnic subpopulations and crafting specific solutions.

(3) The Coalition of Homeless Service Providers (CHSP) oversees these strategies throughout the Continuum of Care region.

2A-2.	Length of Time Homeless–Strategy to Reduce. (All Applicants)	
	Special NOFO Section VII.B.2.c.	

	Describe in the field below:	
1.	your CoC's strategy to reduce the length of time individuals and persons in families remain homeless;	
2.	how your CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and	
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the length of time individuals and families remain homeless.	

(limit 2,500 characters)

(1) The CoC has participated in two community-wide 100-day challenges focused on assisting households to rapidly exit homelessness into permanent housing. These short events help CoC providers identify creative solutions to shorten the length of time homeless, some of which can be applied across the system permanently. More sustained strategies for reducing length of time homeless across the homelessness response system are identified in the Lead Me Home 5-Year Plan. These strategies include expanding housing solutions, including adding PSH units and rental assistance, expanding housing navigation services, and enriching and expanding outreach services with connections to housing. CoC/CARS policies also prioritize chronically homeless individuals and families and strive to place all families with children in permanent housing within 30 days. Working toward these performance goals will reduce length of time homeless across the system. Both PHAs serving CoC jurisdictions have a homeless preference in HCV programs and homeless set asides in project-based voucher programs including dedicated units for veterans, youth, & families in reunification.

(2) CoC/CARS policies prioritize chronically homeless individuals and families for placement into permanent housing. Chronically homeless households are targeted for assistance, with additional consideration given for households with high assessment scores, high severity of needs, and meeting other local priorities. The CoC utilizes outreach programs as access points, making CARS more accessible to providers in the field and helping connect people with the longest lengths of time homeless to the housing system.

(3) The Coalition of Homeless Service Providers oversees these strategies.

2A-3.	Successful Permanent Housing Placement or Retention. (All Applicants)	
Special NOFO Section VII.B.2.d.		
Describe in the field below how your CoC will increase the rate that individuals and persons in families residing in:		
1.	emergency shelter, safe havens, transitional housing, and rapid rehousing exit to permanent housing destinations; and	
2.	permanent housing projects retain their permanent housing or exit to permanent housing destinations.	

(limit 2,500 characters)

(1) The CoC programs have offered short-term financial assistance, landlord incentives, and rental deposits to help rapidly house individuals and families. The CoC has also employed housing navigators whose positions require them to develop and sustain long-lasting partnerships with landlords. Both PHAs serving the CoC region have move-on preferences for households exiting transitional housing, and Monterey County PHA has allocated 200 vouchers for individuals and families experiencing homelessness. During the CoC competition, the CoC prioritizes funding and awards points to projects with high rates of exit to permanent housing and to projects that lower barriers to entry. All of these efforts help the CoC increase its rate that households exit into permanent housing.

(2) The CoC programs all provide services to increase self-sufficiency and independence, to the degree possible for each individual, including employment and educational services, financial training, behavioral health services, and access to mainstream benefits. During the CoC competition, the CoC prioritizes funding and awards points to projects that prevent termination based on a number of criteria such as failure to participate in services and failure to improve income. The CoC also hosts trainings, such as Housing Fist trainings, that provide information and strategies for housing programs to effectively serve and house individuals and families and avoid evicting or terminating participants.

2A-4.	Returns to Homelessness–CoC’s Strategy to Reduce Rate. (All Applicants)	
	Special NOFO Section VII.B.2.e.	
	Describe in the field below:	
	1. how your CoC identifies individuals and families who return to homelessness;	
	2. your CoC’s strategy to reduce the rate of additional returns to homelessness; and	
	3. provide the name of the organization or position title that is responsible for overseeing your CoC’s strategy to reduce the rate individuals and persons in families return to homelessness.	

(limit 2,500 characters)

(1) The CoC uses the VI-SPDAT, the CARS process, and HMIS data to identify people returning to homelessness. Before a client completes a full assessment, CARS staff and access agencies check HMIS to see if the client previously received services in the CoC. Clients who are identified as having returned to homelessness are assessed for additional service needs, such as mainstream benefits, employment, financial training, DV services, or behavioral health services. When CARS data don't align with HMIS data, or when client circumstances have changed, CARS staff/access points reassess the client to identify vulnerabilities not captured the first time.

(2) The CoC aims to reduce the rate of returns to homelessness by offering robust supportive services to program participants including behavioral health services, connections to mainstream resources and cash benefits, employment services, and emergency subsidies as needed. Program staff help reduce barriers to accessing benefits by assisting with transportation, gathering and organizing required documents, and helping with the application process. For individuals who are capable of working and for whom employment income can help them retain their housing, the CoC has built relationships with local employers who are open to hiring currently or formerly homeless individuals or enrolling them in job training programs. In addition, San Benito and Monterey Workforce Development Boards have MOUs with the CoC to prioritize homeless clients for access to jobs and training programs. The CoC also collaborates with local 211 services to divert those in need of prevention services directly to the United Way – Emergency Rental Assistance Program operator and Emergency Food & Shelter Program (EFSP) to help streamline those at risk of becoming homeless again to access needed services. CHSP staff sits on the funding committee of the United Way and collaborates with the United Way to fill gaps in funding in those areas where prevention funds are most needed.

(3) The Coalition of Homeless Services Providers oversees these strategies.

2A-5.	Increasing Employment Cash Income–Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	

Describe in the field below:	
1.	the strategy your CoC has implemented to increase employment cash sources;
2.	how your CoC works with mainstream employment organizations to help individuals and families increase their cash income; and
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase income from employment.

(limit 2,500 characters)

(1) CoC providers offer supportive services tailored to the population served. Providers help connect participants who are able to work to job training and educational opportunities. As one example, Community Human Services (Safe Passage), a CoC-funded youth provider, supports their participants with career planning and work skills development and encourages participants to attend school and work part- or full-time within 60 days of entering the program. Safe Passage coordinates educational services and facilitates enrollment in local colleges. As another example, Sandy Shores (PSH program operated by Interim Inc.) helps clients connect with the Education Center at Monterey Peninsula College for college enrollment assistance and resources including financial aid, shower facilities, and other services.

(2) The CoC has a working relationship with both San Benito and Monterey County Workforce Development, both of which signed support letters for the CoC's YHDP application. The Director of Health and Human Services, who oversees Workforce Development in San Benito County, is a voting member of the Leadership Council, regularly attends CoC meetings, votes on local CoC priorities, informs CoC members of employment and training opportunities, and contributes to strategies for connecting individuals to jobs and training. San Benito's Community Services & Workforce Development coordinates most shelter and housing programs in San Benito County and facilitates a direct connection between housing and employment for its unhoused residents and often hires people with lived experience for their programs. The CoC also partners with the Chamber of Commerce and Downtown Business Association to create strategies for connecting unhoused residents to employment.

(3) The Services, Employment, & Income Committee of the CoC oversees these strategies.

2A-5a.	Increasing Non-employment Cash Income—Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	
	Describe in the field below:	
1.	the strategy your CoC has implemented to increase non-employment cash income;	
2.	your CoC's strategy to increase access to non-employment cash sources; and	
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase non-employment cash income.	

(limit 2,500 characters)

(1 & 2) The CoC offers training for funded providers and other local agencies on accessing mainstream benefits. Monterey County Dept. Of Social Services trains CoC program staff on accessing benefits programs including SSI/SSDI, CalWORKs, CalFresh, Medi-Cal, WIC, VA benefits, and other state and local programs. Included in trainings is information on eligibility criteria, application processes, best practices in identifying and solving barriers to accessing benefits. Program staff are also encouraged to attend SSI/SSDI Outreach, Access, & Recover trainings as well as joint CoC/DSS trainings on mainstream benefits. In the local CoC competition, having staff that have attended SOAR in the past 24 months is a scored criteria. Case managers at each CoC program will assess client income and identify mainstream benefits for which clients may be eligible. Program staff often assist clients in completing applications for TANF, CalFresh, general assistance, and other mainstream benefits. CoC veteran services providers partner with local VA and Veteran Resource Officers to help connect homeless veterans with VA benefits. Program staff help clients access mainstream benefits by providing transportation to appointments, gathering and submitting documentation, assisting with completing applications, and connecting to appropriate government agencies to submit and follow up on applications.

(3) The Coalition of Homeless Services Providers and the Services, Employment, & Income Committee of the CoC oversee these strategies.

2B. Coordination and Engagement–Inclusive Structure and Participation

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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2B-1.	Inclusive Structure and Participation–Participation in Coordinated Entry. (All Applicants)	
	Special NOFO Sections VII.B.3.a.(1)	
	In the chart below for the period from May 1, 2021 to April 30, 2022:	
	1. select yes or no in the chart below if the entity listed participates in CoC meetings, voted—including selecting CoC Board members, and participated in your CoC’s coordinated entry system; or	
	2. select Nonexistent if the organization does not exist in your CoC’s geographic area:	

	Organization/Person	Participated in CoC Meetings	Voted, Including Electing of CoC Board Members	Participated in CoC’s Coordinated Entry System
1.	Affordable Housing Developer(s)	Yes	Yes	Yes
2.	Agencies serving survivors of human trafficking	Yes	No	Yes
3.	CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes	Yes
4.	CoC-Funded Victim Service Providers	Yes	No	Yes
5.	CoC-Funded Youth Homeless Organizations	Yes	Yes	Yes
6.	Disability Advocates	Yes	No	Yes
7.	Disability Service Organizations	Yes	No	Yes
8.	Domestic Violence Advocates	Yes	No	Yes
9.	EMS/Crisis Response Team(s)	Yes	No	Yes
10.	Homeless or Formerly Homeless Persons	Yes	Yes	Yes
11.	Hospital(s)	No	No	Yes
12.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent	No	No
13.	Law Enforcement	Yes	No	Yes
14.	Lesbian, Gay, Bisexual, Transgender, Queer (LGBTQ+) Advocates	Yes	Yes	No
15.	LGBTQ+ Service Organizations	Yes	Yes	No
16.	Local Government Staff/Officials	Yes	Yes	Yes
17.	Local Jail(s)	Yes	Yes	Yes
18.	Mental Health Service Organizations	Yes	Yes	Yes
19.	Mental Illness Advocates	Yes	Yes	Yes

20.	Non-CoC Funded Youth Homeless Organizations	Yes	No	Yes
21.	Non-CoC-Funded Victim Service Providers	Yes	No	No
22.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes	Yes	Yes
23.	Organizations led by and serving LGBTQ+ persons	Yes	Yes	No
24.	Organizations led by and serving people with disabilities	Yes	No	Yes
25.	Other homeless subpopulation advocates	Yes	Yes	Yes
26.	Public Housing Authorities	Yes	Yes	Yes
27.	School Administrators/Homeless Liaisons	Yes	Yes	Yes
28.	Street Outreach Team(s)	Yes	Yes	Yes
29.	Substance Abuse Advocates	Yes	Yes	Yes
30.	Substance Abuse Service Organizations	Yes	Yes	Yes
31.	Youth Advocates	Yes	Yes	Yes
32.	Youth Service Providers	Yes	Yes	Yes
	Other:(limit 50 characters)			
33.	Faith community	Yes	Yes	Yes
34.	Philanthropy	Yes	Yes	Yes

2B-2.	Open Invitation for New Members. (All Applicants)	
	Special NOFO Section VII.B.3.a.(2), V.B.3.g.	

	Describe in the field below how your CoC:
1.	communicated the invitation process annually to solicit new members to join the CoC;
2.	ensured effective communication with individuals with disabilities, including the availability of accessible electronic formats;
3.	conducted outreach to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join your CoC; and
4.	invited organizations serving culturally specific communities experiencing homelessness in the geographic area to address equity (e.g., Black, Latino, Indigenous, other People of Color, persons with disabilities).

(limit 2,500 characters)

(1) The CoC invites new members to join by posting an invitation to join on the CoC website at least semi-annually; by including an invitation to join with each CoC announcement emailed to the CoC listerv (approx. 200 organizations and individuals); and by actively inviting guests to join at CoC meetings and other public meetings and forums. In July 2022, Lead Me Home hosted the Lead Me Home Summit, a half-day virtual event designed to build political will and expand participation in the CoC’s strategy to address homelessness, outlined in the Lead Me Home 5-Year Plan. Over 500 unique individuals registered and attended the event.

(2) The CoC makes invitations available online and through mail. All documents are available in electronic format, allowing for the use of accessibility devices/technology. Large print documents are available for people who are visually impaired. In-person meetings and events are held throughout the CoC, in spaces that are physically accessible. The CoC hires ASL interpreters for events, including having an interpreter available during the Lead Me Home Summit in Summer 2022.

(3) The CoC has formed a Youth Advisory Board (Y4A - Youth for Action) and a Lived Experience Advisory Directive. To recruit participants to Y4A, the CoC outreached to any youth who had completed an assessment in CARS. Youth aged 18 – 24 were sent a survey, inquiring if they were interested in joining any leadership group. The CoC also advertised the opportunity via social media and recruited through youth service providers, grassroots organizations with connections to the youth community, and schools and colleges. The CoC also presented at community meetings geared toward youth and posted flyers at local drop-in centers. Outreach to people in LEAD largely occurs through marketing the opportunity through direct service providers and advocacy organizations.

(3) The CoC conducts in-person outreach to culturally specific communities and organizations to enhance representation. The CoC works closely with CoC members and partners to reach agencies led by and for Latinx, Black/African American, American Indian, or Asian individuals. CoC staff also participate on culturally-specific committees and boards of Regions Rise Together (RRT), an organization focused on supporting racially and economically diverse and sustainable communities. This participation and relationship elevates the visibility of the CoC and provides opportunities to align CoC and RRT strategies related to housing and homelessness.

2B-3.	CoC’s Strategy to Solicit/Consider Opinions on Preventing and Ending Homelessness. (All Applicants)	
	Special NOFO Section VII.B.3.a.(3)	

Describe in the field below how your CoC:	
1.	solicited and considered opinions from a broad array of organizations and individuals that have knowledge of homelessness or an interest in preventing and ending homelessness;
2.	communicated information during public meetings or other forums your CoC uses to solicit public information; and
3.	took into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness.

(limit 2,500 characters)

(1) The LMHCoC solicits opinions from a broad array of people in various forums. Leadership Council/CoC meetings are held 6 times per year and include participation from a diverse group of members and stakeholders. Meetings are open to the general public. The CoC solicits input from meeting participants for scheduled agenda items and holds time for public comment. The CoC hosts special gatherings to solicit input on specific strategies. In 2022, the CoC hosted public engagement sessions to get feedback on system priorities and action steps to update the Lead Me Home Plan. The CoC's Outreach Committee gathered feedback on Emergency Shelter & Outreach Standards. The RRH committee gathers input for the Landlord Engagement Program. Youth-focused forums are used to gather input on youth strategies, including the youth coord. entry system.

(2) The CoC communicates information via in-person meetings, email lists, social media, and the CoC website. Information is shared with the public and CoC members/stakeholders regarding CoC programs, funding opportunities and awards, meeting agendas & minutes, data & performance, and other initiatives. Agendas and minutes for all CoC meetings are posted online and accessible to CoC members and the public, allowing for stakeholders to prepare to participate in meetings by providing input and public comments. The CoC presents at County Board of Supervisors & City Council meetings on the Lead Me Home Plan, the Point in Time Count, and issues related to homelessness. In Summer 2022, the CoC hosted a Summit on Homelessness to provide an update to the Lead Me Home Plan, including accomplishments from year 1 of implementation of the Plan and action strategies for the upcoming year. Over 500 individuals registered for the Summit, including local providers, advocates, elected officials, and the public.

(3) The CoC incorporated input and feedback from CoC and Leadership Council members on action strategies for year 2 of implementation of the Plan as well as achievements during year 1. The CoC works alongside the Rapid Rehousing Committee on a Landlord Engagement Program; the input from the committee ensures the Landlord Engagement Program takes into account the voice of service providers, does not add additional administrative burdens on them and works to streamline practices.

2B-4.	Public Notification for Proposals from Organizations Not Previously Funded. (All Applicants)	
	Special NOFO Section VII.B.3.a.(4)	

Describe in the field below how your CoC notified the public:	
1.	that your CoC's local competition was open and accepting project applications;
2.	that your CoC will consider project applications from organizations that have not previously received CoC Program funding;
3.	about how project applicants must submit their project applications;
4.	about how your CoC would determine which project applications it would submit to HUD for funding; and
5.	how your CoC effectively communicated with individuals with disabilities, including making information accessible in electronic formats.

(limit 2,500 characters)

(1&2) The CoC considered project applications from organizations not previously funded through CoC funding. The CoC received applications from multiple agencies, including 3 agencies that have not been awarded CoC funding and an additional 2 agencies accepted as new projects during the FY2022 Annual NOFO competition (Step Up and Franciscan Workers of Junipero Serra). The CoC started advertising the local competition on 8/05/22, including posting information on the publicly-accessible CoC website, emailing the CoC listserv, and sharing information in public meetings. The CoC held a bidders conference to provide information to all applicants, including new project applicants, and advertised TA (through an independent consultant) to assist project applicants in completing e-snaps applications. All information shared noted new projects were eligible to apply.

(3) Details on the application process were posted publicly online, shared in public CoC meetings, and explained via a bidders conference, accessible to the public. Competition policies, scoring criteria for renewal and new project applicants, instructions on how to apply were shared in the bidders conference and posted. The bidders conference recording and slides were put up on the website & emailed to conference participants and others who requested it.

(4) Competition policies and scoring criteria were posted publicly online and discussed/approved at a public CoC meeting. The publicly-posted competition policies included detailed information regarding scoring criteria, the application process, and the review and rank process. An independent Review Panel was responsible for scoring project applications and confirming final project scores/ranking. The preliminary priority listing, with project scores, was posted online on the CoC's website. The priority list was discussed and submitted to the Leadership Council for approval on 10/13/2022, during a public CoC meeting.

(5) The CoC ensured effective communication with people with disabilities by providing electronic versions of the invitation to apply, competition policies and scoring criteria, contact information for CoC staff and consultants, and other competition information. Potential applicants could request documents in large print or formats that are easy to read with assistive technology.

2C. Coordination / Engagement—with Federal, State, Local, Private, and Other Organizations

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2C-1.	Coordination with Federal, State, Local, Private, and Other Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.b.	
	In the chart below:	
	1. select yes or no for entities listed that are included in your CoC’s coordination, planning, and operations of projects that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness; or	
	2. select Nonexistent if the organization does not exist within your CoC’s geographic area.	

	Entities or Organizations Your CoC Coordinates with for Planning or Operations of Projects	Coordinates with Planning or Operations of Projects
1.	Funding Collaboratives	Yes
2.	Head Start Program	No
3.	Housing and services programs funded through Local Government	Yes
4.	Housing and services programs funded through other Federal Resources (non-CoC)	Yes
5.	Housing and services programs funded through private entities, including Foundations	Yes
6.	Housing and services programs funded through State Government	Yes
7.	Housing and services programs funded through U.S. Department of Health and Human Services (HHS)	Yes
8.	Housing and services programs funded through U.S. Department of Justice (DOJ)	Yes
9.	Housing Opportunities for Persons with AIDS (HOPWA)	Yes
10.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent
11.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes
12.	Organizations led by and serving LGBTQ+ persons	Yes
13.	Organizations led by and serving people with disabilities	Yes
14.	Private Foundations	Yes
15.	Public Housing Authorities	Yes
16.	Runaway and Homeless Youth (RHY)	Yes
17.	Temporary Assistance for Needy Families (TANF)	Yes
	Other:(limit 50 characters)	
18.		

2C-2.	CoC Consultation with ESG Program Recipients. (All Applicants)	
	Special NOFO Section VII.B.3.b.	

Describe in the field below how your CoC:	
1.	consulted with ESG Program recipients in planning and allocating ESG funds;
2.	participated in evaluating and reporting performance of ESG Program recipients and subrecipients;
3.	provided Point-in-Time (PIT) count and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area; and
4.	provided information to Consolidated Plan Jurisdictions to address homelessness within your CoC's geographic area so it could be addressed in Consolidated Plan update.

(limit 2,500 characters)

(1) The CoC and City of Salinas (ESG recipient) coordinate in allocating ESG funds to fill gaps in services, including planning ESG activities, developing local priorities, and crafting ESG RFPs to align ESG and CoC activities and strategies. CHSP (CoC Collaborative Applicant) participates in the ESG Rating Panel to review project applications based on performance and local priorities. The Leadership Council votes on ESG panel recommendations. For ESG CV funding, the CoC formed a funding committee of county and local government representatives, community foundations, and other funders, to analyze ESG CV uses along with existing state resources and uses, and developed recommendations for the effective use of ESG CV funds including emergency shelter and motel vouchers, hygiene supplies, street outreach, and other strategies to prevent and address the spread of COVID.

(2) The CoC applies CoC-wide performance standards related to length of time homeless, bed coverage, returns to homelessness, and jobs/income growth to evaluate programs during the ESG competition. CHSP sits on the ESG RFP panel to evaluate ESG applications. The CoC also reviews ESG program performance through coordinated entry (CES), HMIS, and ESG CAPER/SAGE data and meets with ESG recipients/subrecipients to provide TA and training to improve performance. Projects that do not meet performance standards complete a Performance Improvement Plan and may be excluded from the community application.

(3) The Mayor of Salinas (ESG administrator) is a voting member of the Leadership Council and ESG staff regularly attend CoC meetings where local data, including PIT and HIC are presented. PIT and HIC data reports are also publicly posted. Additional PIT and HIC data are provided by HMIS staff at CHSP to the City of Salinas as needed and requested.

(4) The CoC granted ESG administrators system-level administrative access to HMIS; they can access live HMIS data and run reports as needed to complete the consolidated plan. CHSP collects requested information and provides it to ESG administrators to inform the Consolidated Plan, provides feedback on the planning process, and reviews the final Plan for consistency with CoC strategies and priorities.

2C-3.	Discharge Planning Coordination. (All Applicants)
	Special NOFO Section VII.B.3.c.

Select yes or no in the chart below to indicate whether your CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs.

1.	Foster Care	Yes
2.	Health Care	Yes
3.	Mental Health Care	Yes
4.	Correctional Facilities	Yes

2C-4.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts. (All Applicants)
	Special NOFO Section VII.B.3.d.

Select yes or no in the chart below to indicate the entities your CoC collaborates with:

1.	Youth Education Provider	Yes
2.	State Education Agency (SEA)	No
3.	Local Education Agency (LEA)	Yes
4.	School Districts	Yes

2C-4a.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts–Formal Partnerships. (All Applicants)
	Special NOFO Section VII.B.3.d.

Describe in the field below:

1.	how your CoC collaborates with the entities checked in Question 2C-4; and
2.	the formal partnerships your CoC has with the entities checked in Question 2C-4.

(limit 2,500 characters)

(1 & 2) The CoC and the Monterey County Office of Education have a formal MOU outlining various responsibilities and expectations of each entity to support one another in efforts to address homelessness, particularly among families and youth. Examples of expectations for the Monterey County Office of Education include participating in developing the Coordinated Community Plan (the community's plan to end youth homelessness), led the YHDP education steering committee and supporting the CoC's application for YHDP funding. To further strengthen this partnership, the Monterey County Office of Education holds a seat on the CoC's Leadership Council and CoC staff attend homeless liaison meetings. The Monterey Office of Education has also supported and assisted the CoC in identifying youth to recruit to participate in CoC committees, ensuring youth with experience of homelessness can be involved in CoC decisionmaking. A school liaison participated in the Rank and Review Process for the Youth Homeless Demonstration Program, further incorporating the education lens into CoC decision-making processes. The MCOE also participated in the CoC's Summit on Homelessness.

2C-4b.	CoC Collaboration Related to Children and Youth—Informing Individuals and Families Experiencing Homelessness about Eligibility for Educational Services. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below written policies and procedures your CoC adopted to inform individuals and families who become homeless of their eligibility for educational services

(limit 2,500 characters)

Under the current CoC policies, CoC providers assist families with children or unaccompanied youth must: A) Take the educational needs of children into account when placing families in housing and attempt to place families with children as close as possible to their school of origin; B) Inform families with children and unaccompanied youth of their educational rights and provide written materials, help with enrollment, and link families and youth to McKinney-Vento Liaisons as part of the project intake; C) Allow parents or unaccompanied youth to make decisions about school placement and not require transfer to a new school as a condition of receiving assistance; D) Not require children and unaccompanied youth to attend programs/services that would interfere with their regular school activities; E) Post notices of student's rights at each program site that serves homeless children and families in appropriate languages; F) Designate staff that will be responsible for: 1) Ensuring that homeless children and youth in their programs are in school and are receiving all educational services they are entitled to and 2) Coordinating with the CoC, the Department of Social Services, the County Office of Education, the McKinney-Vento Coordinator, the McKinney-Vento Educational Liaisons, and other mainstream providers as needed. In order to ensure compliance and to assist providers in meeting these requirements, the CoC provides annual trainings on these topics. All CoC-funded providers have dedicated staff to assess and regularly re-evaluate the educational and other needs of children participants, create an educational plan for each participant, work closely with the participating families to inform them of their educational rights, and work directly with McKinney-Vento Homeless Liaisons to address the educational needs of children participants, including disability-related needs, tutoring, school and housing transfers, and behavioral challenges.

2C-5.	Mainstream Resources–CoC Training of Project Staff. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Indicate in the chart below whether your CoC trains project staff annually on the following mainstream resources available for program participants within your CoC's geographic area:

	Mainstream Resource	CoC Provides Annual Training?
1.	Food Stamps	Yes
2.	SSI–Supplemental Security Income	Yes
3.	TANF–Temporary Assistance for Needy Families	Yes
4.	Substance Abuse Programs	Yes
5.	Employment Assistance Programs	Yes
6.	Other	Yes

2C-5a.	Mainstream Resources–CoC Collaboration with Project Staff Regarding Healthcare Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Describe in the field below how your CoC:

1.	systemically provides up-to-date information on mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within your CoC's geographic area;
2.	works with project staff to collaborate with healthcare organizations to assist program participants with enrolling in health insurance;
3.	provides assistance to project staff with the effective use of Medicaid and other benefits; and
4.	works with projects to promote SOAR certification of program staff.

(limit 2,500 characters)

(1) Monterey County (MC) DSS & San Benito County HHS train CoC program staff on benefits at least annually. The last training (8/25/2022) included information on mainstream benefits, eligibility, and best practices on overcoming barriers to accessing & maintaining benefits. DSS has a close partnership with CHSP & provides information on mainstream benefits for distribution to the CoC. The CoC hosts SAP training with one of the providers (Sun Street Centers) in the area that participates in CoC meetings. The next scheduled training is (10/17/2022). The CoC distributes information via postings on the CoC website, social media, and email lists, at minimum annually or as new information becomes available.

(2 & 3) The CoC collaborates closely with various healthcare organizations. County Health/Health and Human Services Departments, County Public Health Department, the Central CA Alliance for Health, Blue Anthem and various organizations that provide healthcare and behavioral health services are active participants in the CoC and committees. Through CoC meetings, they provide information that facilitate collaboration between the CoC and healthcare agencies to assist participants in receiving services. Assisting participants in accessing healthcare services as requested, is an expectation of all CoC- and ESG-funded programs. The CoC also partners with Clinica de Salud to provide outreach and help with enrollment and utilization of Medi-Cal as well as to provide medical services to unsheltered individuals, helping to connect outreach participants to medical services. The CoC will continue to find opportunities to build new partnerships and share best practices among providers to ensure CoC program participants have access to medical services.

(4) The CoC encourages all programs to train staff on SOAR. Information regarding SOAR trainings is provided to CoC members and stakeholders via CoC meetings, postings on the CoC website, social media, and the CoC email list.

3A. New Projects With Rehabilitation/New Construction Costs

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3A-1.	Rehabilitation/New Construction Costs–New Projects. (Rural Set Aside Only). Special NOFO Section VII.A.	
If the answer to the question below is yes, you must upload the CoC Letter Supporting Capital Costs attachment to the 4A. Attachments Screen.		
Is your CoC requesting funding for any new project(s) under the Rural Set Aside for housing rehabilitation or new construction costs?		No

3B. Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3B-1.	Designating SSO/TH/Joint TH and PH-RRH Component Projects to Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	

Is your CoC requesting to designate one or more of its SSO, TH, or Joint TH and PH-RRH component projects to serve families with children or youth experiencing homelessness as defined by other Federal statutes?	No
--	----

3B-2.	Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	
	You must upload the Project List for Other Federal Statutes attachment to the 4A. Attachments Screen.	
	If you answered yes to question 3B-1, describe in the field below:	
	1. how serving this population is of equal or greater priority, which means that it is equally or more cost effective in meeting the overall goals and objectives of the plan submitted under Section 427(b)(1)(B) of the Act, especially with respect to children and unaccompanied youth than serving the homeless as defined in paragraphs (1), (2), and (4) of the definition of homeless in 24 CFR 578.3; and	
	2. how your CoC will meet requirements described in Section 427(b)(1)(F) of the Act.	

(limit 2,500 characters)

4A. Attachments Screen For All Application Questions

Please read the following guidance to help you successfully upload attachments and get maximum points:

- | | | |
|--|----|---|
| | 1. | You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete. |
| | 2. | You must upload an attachment for each document listed where 'Required?' is 'Yes' |
| | 3. | We prefer that you use PDF files, though other file types are supported—please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube. |
| | 4. | Attachments must match the questions they are associated with. |
| | 5. | Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. |
| | 6. | If you cannot read the attachment, it is likely we cannot read it either.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).
- We must be able to read everything you want us to consider in any attachment. |
| | 7. | Open attachments once uploaded to ensure they are the correct attachment for the required Document Type. |

Document Type	Required?	Document Description	Date Attached
1B-1. Local Competition Announcement	Yes	Local Competition...	10/17/2022
1B-2. Local Competition Scoring Tool	Yes	Local Competition...	10/17/2022
1B-3. Notification of Projects Rejected-Reduced	Yes	Notification of P...	10/17/2022
1B-3a. Notification of Projects Accepted	Yes	Notification of P...	10/17/2022
1B-4. Special NOFO CoC Consolidated Application	Yes		
3A-1. CoC Letter Supporting Capital Costs	No		
3B-2. Project List for Other Federal Statutes	No		
P-1. Leveraging Housing Commitment	No		
P-1a. PHA Commitment	No	PHA Commitment	10/17/2022
P-3. Healthcare Leveraging Commitment	No		
P-9c. Lived Experience Support Letter	No		
Plan. CoC Plan	Yes	CoC Plan	10/16/2022

Attachment Details

Document Description: Local Competition Announcement

Attachment Details

Document Description: Local Competition Scoring Tool

Attachment Details

Document Description: Notification of Projects Rejected-Reduced

Attachment Details

Document Description: Notification of Projects Accepted

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: PHA Commitment

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: CoC Plan

Submission Summary

Ensure that the Special NOFO Project Priority List is complete prior to submitting.

Page	Last Updated
1A. CoC Identification	10/11/2022
1B. Project Review, Ranking and Selection	Please Complete
2A. System Performance	10/10/2022
2B. Coordination and Engagement	10/14/2022
2C. Coordination and Engagement–Con't.	10/11/2022
3A. New Projects With Rehab/New Construction	No Input Required
3B. Homelessness by Other Federal Statutes	10/11/2022
4A. Attachments Screen	Please Complete
Submission Summary	No Input Required

Attachment 1B-1: Local Competition Deadline

This attachment includes a screenshot of the web posting announcing the local competition for the Special NOFO. The local competition was announced on 8/5/2022, with a deadline for project applications to be submitted by 9/15/2022.

About Special NOFO

The Special Notice of Funding Opportunity (NOFO) to Address Unsheltered and Rural Homelessness (Special NOFO) forms are now available in e-snaps with a submission deadline of **October 20, 2022, at 8:00 PM EDT.**

Continuums of Care (CoCs) can access the CoC Application and Priority Listing through their Fiscal Year (FY) 2022 CoC Program Registration funding opportunity. Project applicants can access project applications through either:

1. The Unsheltered Homelessness Set Aside
2. The Rural Set Aside
3. CoC Planning Unsheltered Homelessness Set Aside
4. Unified Funding Agency (UFA) Costs Unsheltered Homelessness Set Aside

Project applicants must be sure to select the funding opportunity corresponding to the Set Aside they intend to apply for (i.e., the Unsheltered Homelessness Set Aside, the Rural Set Aside, CoC Planning Unsheltered Homelessness Set Aside, or UFA Costs Unsheltered Homelessness Set Aside) to ensure the project appears on the correct Project Listing once it is submitted to the CoC.

In the coming weeks, Navigational Guides and Detailed Instructions will be released to help CoCs and project applicants access the applications and answer the questions on each form. Once posted, these resources will be available via the [HUD.gov Special NOFO page](#).

For additional resources, visit the [CoC Program Unsheltered and Rural Homelessness NOFO page](#) on the HUD Exchange.

View the presentation for the Unsheltered & Rural Homelessness HUD NOFO [Here](#)

Application Process

1. Submission:

Agencies interested in applying must send a Letter of Interest (LOI) using this [form](#), no later than August 19, 2022 at 5:00pm PST. Applications must be received no later than **September 15, 2022 at 5:00pm PST** through Submittable (grants management software), administered by the Coalition of Homeless Services Providers.

2. Timeline:

Special NOFO (due 10/20)

- | | |
|----------|---|
| 8/5 | Application information posted |
| 8/18 | Bidders Conference |
| 8/19 | Letters of Intent due in Submittable |
| 9/15 | Project applications due in Submittable |
| 9/26 | Projects notified of rank and review outcomes |
| 9/28 | Appeals due |
| By 10/18 | Approved consolidated application posted |
| By 10/20 | Consolidated application submitted |

Attachment 1B-2: Local Competition Scoring Tool

This attachment includes three documents comprising the local competition scoring tool:

- 1) Project competition policies and scoring criteria: Project scoring criteria were published as an attachment to the competition policies approved by the CoC. The full competition policies are included in this attachment, with the scoring criteria published at the end of the document. This document includes information regarding how many points are awarded for each category and specific questions included in each scoring section. The competition policies also specify that the CoC Planning Grant will be ranked on the Priority Listing by the Review Panel without scoring.
- 2) Project scorecards: This spreadsheet was used to record and tally project scores, in alignment with the project scoring criteria.
- 3) Project ranking tool: This spreadsheet was used to rank projects according to project score. The Planning Grant application is included in this spreadsheet as an unscored project application, in accordance with local competition policies.

MONTEREY/SAN BENITO CONTINUUM OF CARE SPECIAL NOFO TO ADDRESS UNSHELTERED AND RURAL HOMELESSNESS 2022 COC REVIEW AND RANK POLICIES

I. OVERVIEW

The federal Department of Housing and Urban Development (HUD) provides over \$2 billion per year in funding for homeless housing and services. This funding is distributed through Continuums of Care (CoCs), which are regional organizations that meet regularly to improve project performance and build community support for responding to homelessness.

In June 2022, HUD released a [Special Notice of Funding Opportunity \(NOFO\)](#) to address unsheltered and rural homelessness. The Special NOFO is distinct from the Annual NOFO although there are some similarities between the two opportunities. Specifically, the CoC must still host a local competition to select projects to include in the CoC's consolidated application to HUD. **As the Special NOFO is a new funding opportunity, all projects applying for Special NOFO funding will apply as new projects.**

Eligible project types include permanent supportive housing (PSH), rapid re-housing (RRH), joint transitional housing and rapid re-housing (TH-RRH), and supportive service only (SSO). As the Collaborative Applicant and HMIS Lead, the Coalition of Homeless Service Providers can also apply for CoC Planning and HMIS projects.

For more information about eligible project types and project costs, project applicants can refer to the Special NOFO and to [eCFR :: 24 CFR 578.37 -- Program components and uses of assistance.](#)

The Monterey/San Benito Continuum of Care is eligible to apply for a maximum of \$2,808,659 for a three-year grant term.

- \$84,260 (or \$28,087 annually) for CoC Planning expenses
- \$2,724,399 (or \$908,133 annually) for projects

Funding is not guaranteed; the figures above represent the total amount the CoC is eligible to apply and compete for.

II. 2022 SPECIAL NOFO COMPETITION PROCESS

A. APPLICATION COMPONENTS

There are two components of the project application: the written e-snaps application and the oral interview.

1. The **e-snaps Application** is a federal online application form that HUD requires all projects to complete in order to apply for HUD funding. When the e-snaps application is complete, projects should not hit “submit.” Instead, project applicants will download a PDF copy of the e-snaps application and upload the PDF to CHSP’s application platform, Submittable, for review by the Rating Panel.
 - Information on using e-snaps can be found at [e-snaps : CoC Program Applications and Grants Management System - HUD Exchange](#)
 - Technical assistance regarding using e-snaps is available through Focus Strategies. Applicant agencies requesting assistance should email Vanessa Fenley (vanessa@focusstrategies.net) and Hana Gossett (hana@focusstrategies.net).
2. **Oral interviews** will be conducted by the Rating Panel with all with all project applicants. The oral interviews provide an opportunity for applicants to clarify or expand on any answers in their written e-snaps application.

B. COMPETITION TIMELINE

Additional details and materials for project applicants will be uploaded to the 2022 Special NOFO website at [Unsheltered and Rural Homelessness \(Special NOFO\) - The Coalition of Homeless Service Providers \(chsp.org\)](#) All project applicants and stakeholders are encouraged to check the CoC’s Special NOFO website regularly.

August 5, 2022: Competition Start Date: By August 5, 2022, CHSP will post information announcing the start of the local competition.

August 18, 2022: Special NOFO Bidders Conference: CHSP will host a Bidders Conference for prospective applicants. Information regarding the bidders conference will be posted on CHSP’s Special NOFO website at [Unsheltered and Rural Homelessness \(Special NOFO\) - The Coalition of Homeless Service Providers \(chsp.org\)](#). Prospective applicants are encouraged but not required to attend the Bidders Conference.

- At the Bidders Conference, attendees will receive an overview of Special NOFO, including details about how it differs from the Annual NOFO. Applicants will also be oriented to the process for reviewing and ranking applications. Applicants will also have the opportunity to ask any questions they have about both the local and HUD application processes.
- The Bidders Conference will be recorded and posted to CHSP’s Special NOFO website. Prospective applicants who are unable to attend the Bidders Conference are responsible for accessing information provided during the Workshop and fully complying with all competition requirements

August 19, 2022: Letters of Intent Due: All prospective applicants must submit letters of intent by August 15, 2022 at 5:00 p.m. Prospective applicants should complete their Letter of Intent online through Submittable via the link provided on the CoC's Special NOFO website. The form will include, at minimum, the agency name, project name, and project type.

September 8, 2022: Local Project Applications Due: Projects must submit the PDF copy of their e-snaps application via Submittable by August 30, 2022 at 5:00 p.m. Late applications will be subject to a reduction in project score or disqualification.

September 22, 2022: Project Applicant Interviews: Rating Panel member(s) will interview project applicants whose applications pass minimum threshold criteria. Interviews are intended to gather information to provide additional clarification or expansion of answers included in the project application, for the purpose of accurately and fairly rating and ranking projects.

- CHSP will post information regarding applicant interviews, including available time slots, to their Special NOFO website.

September 26, 2022: Applicants Notified of Competition Outcome: All project applicants will be notified (outside of e-snaps) of the outcome of the local competition, including whether the project was accepted to or rejected from the priority list and, for accepted projects, whether the funding request was reduced or increased.

September 28, 2022: Application Appeals Due: Any project applicant choosing to appeal the decision of the Rating Panel must submit an intent to appeal by September 28, 2022 by emailing CoC staff at grants@chsp.org. Additional information about the appeals process is included in Section VI.

By October 18, 2022: The final consolidated application will be posted to the Annual NOFO website by October 18, 2022.

By October 20, 2022: Consolidated Application Submitted to HUD: The CoC will submit the consolidated application to HUD by October 20, 2022.

III. RATING PANEL

Because many of the people who are closely involved with the Lead Me Home CoC (LMH CoC) also receive funding that is distributed through the CoC, the CoC's leadership does not directly review or rate project applications. Instead, project applications evaluated by an independent Rating Panel. The Panel prepares a Project Priority List showing the recommended score and rank of all of the projects in San Benito/Monterey Counties that applied for funding.

The Project Priority List may be subject to minor edits if a project files a successful technical appeal or if the CoC Board determines that edits are required based on urgent community needs. Then, the CoC officially adopts the Project Priority List and submits it to HUD as part of the annual Notice of Funding Opportunity (NOFO) competition.

A. RATING PANEL MEMBER QUALIFICATIONS

Rating Panel members shall be:

- Knowledgeable about homelessness and housing in the community and are broadly representative of the relevant sectors, subpopulations, and geographic areas;
- "Neutral," meaning that they are not employees, staff, or otherwise have a business/financial or specific personal conflict of interest with the applicant organizations;
- Familiar with housing and homeless needs within the CoC; and
- Willing to review projects with the best interest of homeless persons in mind.

Rating Panel members agree to:

- Dedicate time for application review and Rating Panel meetings
- Sign a statement declaring that they have no conflict of interest and a confidentiality agreement.

B. RATING PANEL SELECTION

Rating Panel members for the Continuum of Care Competition Review and Rank shall be chosen by LMH CoC staff subject to the membership qualifications above.

The Rating Panel shall consist of three to five members.

C. THE PANEL'S PREPARATION

The Panel will receive a training on the CoC Program and local competition and their responsibilities as Rating Panelists. This training may be conducted via videoconference at the convenience of the Panel.

The Panel will review all local project applications prior to the scheduled Review and Rank meeting.

The Panel will meet in person or by videoconference to discuss the applications submitted as part of the Continuum of Care Competition for the Special NOFO.

D. EMERGENCY REPLACEMENTS

If one or more Panel members are unable to attend the Review and Rank meeting or otherwise unable to discharge their duties, then LMH CoC staff may appoint one or more suitable emergency replacements, or may continue the Review and Rank process with a smaller Rating Panel, at their discretion.

IV. ASSIGNING SCORES TO PROJECTS

A. IN GENERAL

The Rating Panel will use the information it receives to decide on a score for each project for each of the scoring factors listed in the Scoring Tools. Panelists are encouraged to candidly share their reasoning with each other and to listen carefully to each other's reasoning, but each Panel member is entitled to his or her own opinion: there is no requirement that the Panelists agree about how to score a project. An individual Panelist may have a tendency to score projects more harshly or more leniently as long as that tendency is consistently applied to all projects. After scoring is over, the scores assigned by each Panelist will be averaged to calculate the program's final score.

Except as specifically indicated, all scoring factors have a minimum of 0 points. Panelists may not assign a project a negative number of points. Similarly, Panelists may not assign "extra credit" that goes above the maximum score listed for a scoring factor in the Scoring Tool. Panelists may use decimal scores (e.g., 2.5 points) when necessary.

Scoring criteria for projects are included in Attachment A.

Scores from all Panelists will be averaged to create the final score for a project application. The final score may be adjusted based on applicant responses to the oral interview questions.

B. APPLICATION ELIGIBILITY THRESHOLD REVIEW

Before Project Applications are submitted to the Rating Panel, they must pass a threshold review. The LMH CoC Coordinator/Collaborative Applicant will complete the threshold review to verify the eligibility of:

- Applicant
- Project
- Activity
- Completeness of application.

This review will take place prior to the application’s submission to the Rating Panel for reading and scoring. Proposals that fail to completely meet threshold review criteria may not be forwarded to the Rating Panel for further consideration. These programs will be notified of this decision within 24 hours of the threshold review. Proposals that completely meet eligibility threshold review criteria will be submitted to the Rating Panel and will be scored according to the scoring criteria.

C. MISSING, LATE, OR INCOMPLETE APPLICATIONS

Late Application: Late applications received within 24 hours of the due date/time will receive a 15-point score reduction. Late applications received after 24 hours will not be accepted.

Incomplete Applications: Incomplete applications cannot be cured for Rating Panel scoring but must be corrected prior to HUD submission. The e-snaps application will be examined to determine if all pieces of the application have been submitted.

D. TIED SCORES

Any ties in final project scores will be broken based on three factors:

1. Alignment with CoC project priorities
2. Alignment with CoC Plan
3. Alignment with and ability to advance system performance measures

V. ASSIGNING RANKS TO PROJECTS

After all projects have been scored and the final scores (an average of all Panelists scores) for all project applicants calculated, the Rating Panel will assemble the preliminary Project Priority List. The Project Priority List may be adjusted before it is finalized if project scores are adjusted based on applicant responses during the oral interviews.

A. PROJECT RANKING

The 2022 Special NOFO Competition does not have tiered ratings as the annual NOFO competition. Instead, the Project Priority List will be formed based on the final scores for each submitted project application. The final project score is calculated by averaging the project scores from all Rating Panel members.

The Rating Panel will conduct oral interviews with all project applicants for the purposes of clarifying or expanding on responses in the e-snaps application. The Rating Panel may opt to adjust some project scores based on responses in the oral interviews. If any adjustments to

project scores impact the project rankings, the Project Priority List will be adjusted at the conclusion of the oral interviews.

When compiling the Project Priority List, the Rating Panel may opt to increase or reduce some funding requests in order to maximize the CoC's overall funding request and/or strengthen the CoC's application. Projects that are accepted onto the CoC's Priority List are not guaranteed funding.

The CoC Planning Grant must be ranked with other project applications. The Rating Panel will place the Planning Grant on the Priority List in a location that maximizes the likelihood it will be funded, if funding is awarded to the CoC. The specific ranking of the Planning Grant will be left to the discretion of the Rating Panel.

B. NOTIFICATION OF RANKINGS

Project applicants will be notified as to whether they were recommended for funding (and, if so, where their project is ranked on the Project Priority List) within 48 hours of the Review and Rank Meeting.

VI. TECHNICAL APPEALS

The Rating Panel reviews all applications and ranks them for funding recommendations to HUD. Applicants may appeal the decision on technical grounds by following the process set forth below.

A. MEMBERS OF THE APPEAL PANEL

The Appeal Panel shall consist of three members. These members may be selected from non-profits, foundations, consumers, government, and private agencies with experience in grant administration and homelessness projects.

The Appeal Panel will be selected by the neutral facilitator of the Review and Rank process.

Appeal Panel members must not have a conflict of interest with any of the agencies or parties applying for CoC Program funding as defined by the existing Rating Panel conflict of interest rules.

B. SUBJECTS FOR APPEAL

Appeals may be made only if there was a failure to accurately follow the Review and Rank process, resulting in a reduced score.

NOTE: Appeals based on policy considerations, funding priorities, or other subjective criteria will not be considered and are not eligible for technical appeal.

C. APPEALS PROCESS

Any Project Applicant seeking to appeal must adhere to the included timeline. Failure to meet a deadline in the timeline voids the Project Applicant's appeal.

1. Project Applicants must provide notice to the CoC of an appeal, by emailing CoC staff at grants@chsp.org by September 28, 2022 at 5 p.m. This notice must include:
 - a. A statement as to why the project is eligible to appeal.
 - b. The basis for the appeal.
 - c. A short, clear, written statement no longer than two pages of the basis for the Project Applicant's appeal of the Rating Panel's decision. The CoC will contact the appealing Project Applicant in an attempt to clarify the scoring decision and determine if the appeal can be resolved without requiring a formal hearing.
2. All appeals will be forwarded to the Appeal Panel.
3. The Appeal Hearing shall be conducted according to the following procedure:
 - a. The Appeal Hearing will be conducted telephonically or via videoconference.
 - b. The Appeal Panel will join the call with the neutral facilitator and a representative of the Rating Panel.
 - c. The neutral facilitator will explain the facts of the appeal and answer any procedural questions.
 - d. The Appeal Panel may ask the Rating Panel member questions about the Review and Rank Process to clarify what occurred during Review and Rank and what information the Panel considered in evaluating the Project Applicant.
 - e. The appealing Project Applicant will then join the phone call. The appealing Project Applicant will be allotted a few minutes to explain their appeal. The Appeal Panel may then ask any questions of the appealing Project Applicant. The appealing Project Applicant then leaves the phone call.
 - f. The Appeal Panel conducts a discussion of the appeal and takes a formal vote.
4. The Appeal Panel may consider the effect of its decision on other Project Applicants and may include those project applicants in the appeals discussion.

The decision of the Appeal Panel is final and will be transmitted to the CoC Board without further debate.

VII. APPROVAL OF THE RANKED PRIORITY LIST AND SUBMISSION TO HUD

- A. All technical appeals shall be concluded within 10 business days of the Rating Panel Meeting.
- B. Once the technical appeals are complete, if any, the Recommended Priority List will be submitted to the CoC Board for review and approval.

- C. The CoC Board has the discretion to alter the Recommended Priority List only if alterations are determined to 1) address urgent community needs, and 2) strengthen the CoC's application.
- D. Once the CoC Board approves the Recommended Priority List, the Review and Rank Process is complete.
- E. The Approved Priority List shall be publicly posted on the CoC website in accordance with the timeline stated in the Continuum of Care Program NOFO, and shall be used to fill in the appropriate application forms for the Collaborative Applicant to submit to HUD as part of the national competition.

ATTACHMENT A

Project Scoring Criteria

2022 Special NOFO

This attachment includes information about the rating factors for all project applications submitted for the 2022 Special NOFO local competition. Project applicants will only need to submit a PDF of their e-snaps application. While the Panel may review all parts of the application to gain an understanding of the program model and approach, select sections and questions on the e-snaps application will be scored. The tables below outline the rating factors, corresponding sections from the e-snaps applications, and maximum points available for each group of rating factors. Please note the threshold criteria apply to all projects.

Tables are organized in the following order:

1. All Housing Project Types (PSH, RRH, TH-RRH)
2. SSO Non-Coordinated Entry
3. SSO Coordinated Entry
4. HMIS

Threshold Criteria for All Projects

Project applicants may be disqualified if any of the threshold criteria below are not met:

1. Applicant is not eligible to apply for CoC funds
2. Applicant is applying for an ineligible project type
3. Project does not serve an eligible population
4. Project is not willing to participate in coordinated entry
5. Project is not willing to use HMIS (or, for domestic violence [DV] survivor providers, a comparable data system)

ALL HOUSING PROJECT TYPES (PSH, RRH, TH-RRH):

Rating Factor	e-snaps Application Item	Maximum Points Possible
<p>1. Housing/Project Type</p> <ul style="list-style-type: none"> • 5 points for PSH project • 5 points for SSO (non-CE) project • 3 points for RRH project • 3 points for Joint TH-RRH project • 0 points for HMIS • 0 points for SSO (CE) project 	<p>Screen 3A. Project Detail</p> <p>6. Component Type</p> <p>6a. Select the type of PH project (for PSH and RRH projects)</p>	<p>5</p>
<p>2. Agency/Applicant Capacity</p> <ul style="list-style-type: none"> • Effectively utilizing federal funds and performing activities (5 points) • Experience leveraging funds (5 points) • Adequate financial management structure (5 points) • Points may be deducted if there are unresolved audit or monitoring findings that may affect applicant capacity 	<p>Screen 2B. Experience of Applicant, Subrecipient(s), and Other Partners</p> <p>1. Describe your organization’s experience in effectively utilizing federal funds and performing the activities proposed in the application.</p> <p>2. Describe your organization’s experience in leveraging Federal, State, local, and private sector funds.</p> <p>3. Describe your organization’s financial management structure.</p> <p>4. Are there any unresolved HUD monitoring or OIG audit findings for any HUD grants under your organization?</p>	<p>15</p>
<p>3. Project Quality, Readiness, and Appropriateness</p> <ul style="list-style-type: none"> • Aligns with CoC’s Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs (7 points) • Design of services and/or housing, with consideration for whether services/housing are appropriate for the population it intends to serve. (7 points) • Explanation of how and when project will have site control, if applicable (2 points) • Explanation of timeline for when housing occupancy/services will begin (4 points) 	<p>Screen 3B. Description</p> <p>1. Provide a description that addresses the entire scope of the proposed project</p> <p>1a. Describe how the proposed project is consistent with the plan described by the CoC in response to Section VII.B.4 of this NOFO? (the CoC Plan)</p> <p>2. For each primary project location, or structure, enter the number of days from the execution of the grant agreement that each of the following milestones will occur.</p>	<p>20</p>
<p>4. Housing First</p> <ul style="list-style-type: none"> • Full points will be awarded if the project follows a Housing First approach, as signified by 5d 	<p>Screen 3B. Description</p> <p>5a. Will the project quickly move participants into permanent housing?</p>	<p>15</p>

<ul style="list-style-type: none"> Points will be deducted for answers in 5a – 5c that indicate project is not following a Housing First approach 	<p>5b. Will the project enroll program participants who have the following barriers?</p> <p>5c. Will the project prevent program participant termination from the project for the following reasons?</p> <p>5d. Will the project follow a “Housing First” approach?</p>	
<p>5. Housing and Services</p> <ul style="list-style-type: none"> Project will advance applicable HUD’s System Performance Measures, specifically (10 points): <ul style="list-style-type: none"> Employment and income growth Successful placement and/or retention in permanent housing Program model and service plans clearly articulate (15 points): <ul style="list-style-type: none"> How participants are assisted to access and retain permanent housing How participants are assisted to secure mainstream health, social, and employment resources for which they are eligible How participants are assisted to increase their incomes 	<p>Screen 4A. Supportive Services for Program Participants</p> <ol style="list-style-type: none"> Describe how program participants will be assisted to obtain and remain in permanent housing. (SPM 4, 7b) Describe the specific plan to coordinate and integrate with other mainstream health, social services, and employment programs for which program participants may be eligible. (SPM 4, 7b) For all supportive services available to program participants, indicate who will provide them and how often they will be provided. – 6. Identify whether the project includes the following activities. (SPM 4, 7b) 	25
<p>6. Budget and Cost Effectiveness</p> <ul style="list-style-type: none"> Budget demonstrates the project will have enough resources to provide high-quality, reliable services and to the target population (15 points) Budget demonstrates and documents minimum match (5 points) 	<p>Screen 4B. Housing Type and Location</p> <p>Part 5: Program Participants</p> <p>Part 6: Budgets</p> <p>Screen 7A Third-Party In-Kind Match</p>	20
<p>TOTAL</p>		<p>MAX 100 POINTS</p>
<p>BONUS POINTS</p>		
<p>Permanent Housing project that Leverages Housing Resources</p>		
<ul style="list-style-type: none"> Projects that have a documented leverage commitment from a mainstream housing provider (5 bonus points) <ul style="list-style-type: none"> In the case of a PSH project, provide at least 50 percent of the units included in the project In the case of a RRH project, serve at least 50 percent of the program participants anticipated to be served by the project 		10
<p>Permanent Housing project that Leverages Healthcare Resources</p>		

<ul style="list-style-type: none">• Projects that have a documented leverage commitment from a healthcare provider (5 bonus points)<ul style="list-style-type: none">○ An amount that is equivalent to 50% of the funding being requested for the project will be covered by the healthcare organization	
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SSO NON-CE PROJECTS:

Rating Factor	e-snaps Application Item	Maximum Points Possible
<p>1. Housing/Project Type</p> <ul style="list-style-type: none"> • 5 points for PSH project • 5 points for SSO (non-CE) project • 3 points for RRH project • 3 points for Joint TH-RRH project • 0 points for HMIS • 0 points for SSO (CE) project 	<p>Screen 3A. Project Detail</p> <p>6. Component Type</p> <p>6a. Select the type of SSO project</p>	<p>5</p>
<p>2. Agency/Applicant Capacity</p> <ul style="list-style-type: none"> • Effectively utilizing federal funds and performing activities (5 points) • Experience leveraging funds (5 points) • Adequate financial management structure (5 points) • Points may be deducted if there are unresolved audit or monitoring findings that may affect applicant capacity 	<p>Screen 2B. Experience of Applicant, Subrecipient(s), and Other Partners</p> <p>1. Describe your organization’s experience in effectively utilizing federal funds and performing the activities proposed in the application.</p> <p>2. Describe your organization’s experience in leveraging Federal, State, local, and private sector funds.</p> <p>3. Describe your organization’s financial management structure.</p> <p>4. Are there any unresolved HUD monitoring or OIG audit findings for any HUD grants under your organization?</p>	<p>15</p>
<p>3. Project Quality, Readiness, and Appropriateness</p> <ul style="list-style-type: none"> • Aligns with CoC’s Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs (7 points) • Design of services and/or housing, with consideration for whether services/housing are appropriate for the population it intends to serve. (7 points) • Explanation of how and when project will have site control, if applicable (2 points) • Explanation of timeline for when housing occupancy/services will begin (4 points) 	<p>Screen 3B. Description</p> <p>1. Provide a description that addresses the entire scope of the proposed project</p> <p>1a. Describe how the proposed project is consistent with the plan described by the CoC in response to Section VII.B.4 of this NOFO? (the CoC Plan)</p> <p>2. For each primary project location, or structure, enter the number of days from the execution of the grant agreement that each of the following milestones will occur.</p>	<p>20</p>
<p>4. Housing First</p> <ul style="list-style-type: none"> • Full points will be awarded if the project describes how they will serve participants in a trauma-informed, harm reduction, housing-oriented manner 	<p>Screen 3B. Description</p> <p>5a. Describe how the street outreach project will develop a strategy for providing supportive services to those with the highest service needs, including those with histories of unsheltered homelessness and those who do</p>	<p>15</p>

	<p>not traditionally engage with supportive services? (for SSO-street outreach)</p> <p>5b. Describe how project refers program participants to projects that specifically coordinates and integrates mainstream health, social services, and employment programs for which they may be eligible? (for SSO-Other non-CE)</p>	
<p>5. Housing and Services</p> <ul style="list-style-type: none"> • Project will advance applicable HUD’s System Performance Measures, specifically (10 points): <ul style="list-style-type: none"> ○ Employment and income growth ○ Successful placement and/or retention in permanent housing • Program model and service plans clearly articulate (15 points): <ul style="list-style-type: none"> ○ How participants are assisted to access and retain permanent housing ○ How participants are assisted to secure mainstream health, social, and employment resources for which they are eligible ○ How participants are assisted to increase their incomes 	<p>Screen 4A. Supportive Services for Program Participants</p> <p>1. Describe how program participants will be assisted to obtain and remain in permanent housing. (SPM 4, 7b)</p> <p>2. Describe the specific plan to coordinate and integrate with other mainstream health, social services, and employment programs for which program participants may be eligible. (SPM 4, 7b)</p> <p>3. For all supportive services available to program participants, indicate who will provide them and how often they will be provided.</p> <p>4. – 6. Identify whether the project includes the following activities. (SPM 4, 7b)</p>	<p>25</p>
<p>6. Budget and Cost Effectiveness</p> <ul style="list-style-type: none"> • Budget demonstrates the project will have enough resources to provide high-quality, reliable services and to the target population (15 points) • Budget demonstrates and documents minimum match (5 points) 	<p>Part 5: Program Participants</p> <p>Part 6: Budgets</p> <p>Screen 7A Third-Party In-Kind Match</p>	<p>20</p>
TOTAL		MAX 100 POINTS

SSO-CE PROJECT:

Rating Factor	e-snaps Application Item	Maximum Points Possible
<p>1. Housing/Project Type</p> <ul style="list-style-type: none"> • 5 points for PSH project • 5 points for SSO (non-CE) project • 3 points for RRH project • 3 points for Joint TH-RRH project • 0 points for HMIS • 0 points for SSO (CE) project 	<p>Screen 3A. Project Detail 6. Component Type</p>	<p>5</p>
<p>2. Agency/Applicant Capacity</p> <ul style="list-style-type: none"> • Effectively utilizing federal funds and performing activities (5 points) • Experience leveraging funds (5 points) • Adequate financial management structure (5 points) • Points may be deducted if there are unresolved audit or monitoring findings that may affect applicant capacity 	<p>Screen 2B. Experience of Applicant, Subrecipient(s), and Other Partners</p> <p>1. Describe your organization’s experience in effectively utilizing federal funds and performing the activities proposed in the application.</p> <p>2. Describe your organization’s experience in leveraging Federal, State, local, and private sector funds.</p> <p>3. Describe your organization’s financial management structure.</p> <p>4. Are there any unresolved HUD monitoring or OIG audit findings for any HUD grants under your organization?</p>	<p>15</p>
<p>3. Project Quality, Readiness, and Appropriateness</p> <ul style="list-style-type: none"> • Aligns with CoC’s Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs (7 points) • Design of project to address CE system needs and coordination with other entities (7 points) • Explanation of timeline for when housing services will begin (4 points) 	<p>Screen 3B. Description</p> <p>1. Provide a description that addresses the entire scope of the proposed project</p> <p>1a. Describe how the proposed project is consistent with the plan described by the CoC in response to Section VII.B.4 of this NOFO? (the CoC Plan)</p> <p>2. For each primary project location, or structure, enter the number of days from the execution of the grant agreement that each of the following milestones will occur.</p>	<p>20</p>
<p>4. Alignment with Notice CPD-17-01</p> <ul style="list-style-type: none"> • CE System meets all criteria of the CE Notice including covering the entire geographic area, being marketed widely, and using a standardized assessment (5 points) 	<p>Screen 3B. Description</p> <p>4. The following questions must be answered for “Coordinated Entry” projects</p>	<p>15</p>

<ul style="list-style-type: none"> CE ensures program participants are directed to appropriate housing and services (10 points) 		
<p>5. Budget and Cost Effectiveness</p> <ul style="list-style-type: none"> Budget demonstrates the project will have enough resources to provide high-quality, reliable services and to the target population (15 points) Budget demonstrates and documents minimum match (5 points) 	<p>Part 6: Budgets</p> <p>Screen 7A Third-Party In-Kind Match</p>	20
TOTAL		MAX 75 POINTS*

*Points will be converted to a percentage in order to be ranked equivalently to other projects with scores based on a 100-point scale

HMIS PROJECT:

Rating Factor	e-snaps Application Item	Maximum Points Possible
<p>1. Housing/Project Type</p> <ul style="list-style-type: none"> • 5 points for PSH project • 5 points for SSO (non-CE) project • 3 points for RRH project • 3 points for Joint TH-RRH project • 0 points for HMIS • 0 points for SSO (CE) project 	<p>Screen 3A. Project Detail 6. Component Type</p>	<p>5</p>
<p>2. Agency/Applicant Capacity</p> <ul style="list-style-type: none"> • Effectively utilizing federal funds and performing activities (5 points) • Experience leveraging funds (5 points) • Adequate financial management structure (5 points) • Points may be deducted if there are unresolved audit or monitoring findings that may affect applicant capacity 	<p>Screen 2B. Experience of Applicant, Subrecipient(s), and Other Partners</p> <p>1. Describe your organization’s experience in effectively utilizing federal funds and performing the activities proposed in the application.</p> <p>2. Describe your organization’s experience in leveraging Federal, State, local, and private sector funds.</p> <p>3. Describe your organization’s financial management structure.</p> <p>4. Are there any unresolved HUD monitoring or OIG audit findings for any HUD grants under your organization?</p>	<p>15</p>
<p>3. Project Quality, Readiness, and Appropriateness</p> <ul style="list-style-type: none"> • Aligns with CoC’s Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs (7 points) • Description of design and implementation of HMIS (7 points) • Explanation of timeline for when housing occupancy/services will begin (4 points) 	<p>Screen 3B. Description</p> <p>1. Provide a description that addresses the entire scope of the proposed project</p> <p>1a. Describe how the proposed project is consistent with the plan described by the CoC in response to Section VII.B.4 of this NOFO? (the CoC Plan)</p> <p>2. For each primary project location, or structure, enter the number of days from the execution of the grant agreement that each of the following milestones will occur.</p>	<p>20</p>
<p>4. HMIS Implementation</p> <ul style="list-style-type: none"> • HMIS is capable of meeting all Data Standards and producing all required HUD reports (15 points) • HMIS can un-duplicate client records (5 points) 	<p>Part 4: Implementation of HMIS (all sections)</p>	<p>25</p>

<ul style="list-style-type: none"> Frequent trainings exist for system users (including those listed on Screen 4B) (5 points) 		
9. Budget and Cost Effectiveness <ul style="list-style-type: none"> Budget demonstrates the project will have enough resources to provide high-quality, reliable services and to the target population (15 points) Budget demonstrates and documents minimum match (5 points) 	Part 6: Budgets Screen 7A Third-Party In-Kind Match	20
TOTAL		MAX 85* POINTS

*Points will be converted to a percentage in order to be ranked equivalently to other projects with scores based on a 100-point scale

Project Information				Housing/Project Type				Effectively utilizing federal funds (max 5 pts)	
				5 points for PSH, SSO; 3 points for RRH, Joint TH/RRH; 0 points for HMIS, SSO-CE Access information at: Screen 3A				Housing/Project Type (max 5 pts)	
Agency Name	Project Name	Project Type	Amount Requested (\$2,724,399 available)	Nykole	Timothy	Roxanne	AVERAGE	Nykole	Timothy
Community Homeless Solutions	Unsheltered Homeless HRC	RRH	\$1,061,181				3	3	3
Central Coast Center for Independent Living (CCCIL)	CCCIL RRH and Ind. Living Svcs Project	RRH	\$1,177,234				3	5	5
Franciscan Workers of Junipero Serra (Dorothy's Place)	House of Peace Supportive Housing	PSH	\$546,480				5	5	NA
University Corporation at Monterey Bay	Sp. NOFO 2022 - Comm. Health Engagement	SSO - Street Outreach	\$1,627,176				5	5	5
Gathering for Women - Monterey	Sp. NOFO GFW Wellness Center	SSO - Other	\$102,000				5	3	3
Step Up on Second Street, Inc.	Step Up in King City Unshel. Homelessness	PSH	\$728,481				5	5	4
YWCA Monterey County	Domestic Violence Rapid Re-Housing	RRH	\$252,780				3	5	5

Agency/Applicant Capacity

Score 5 points maximum for each of the following factors: effectively utilizing federal funds and performing activities, experience leveraging funds, and adequate financial management
 Points may be deducted if there are unresolved audit or monitoring findings that may affect applicant capacity

Access information at: Screen 2B (Qs 1 - 4)

Funds and performing activities (max 5 pts)		Experience leveraging funds (max 5 pts)				Adequate financial management structure (max 5 pts)				Aligns with CoC's Plan for Serving In (max)	
Roxanne	AVERAGE	Nykole	Timothy	Roxanne	AVERAGE	Nykole	Timothy	Roxanne	AVERAGE	Nykole	Timothy
4	3.333333333	4	4.5	4	4.166666667	4	4	4	4	7	6
5	5	5	5	5	5	4	4.5	4	4.166666667	7	7
5	5	5	NA	5	5	5	NA	5	5	7	NA
5	5	5	5	4	4.666666667	5	5	5	5	7	6.5
0	2	3	2	2	2.333333333	4	3	3	3.333333333	6	5
3	4	5	5	5	5	4	4	4	4	7	7
3	4.333333333	4	3	4	3.666666667	5	5	5	5	7	6

Project Quality, Readiness, and Appropriateness

Enter each score for each component: Aligns with the CoC Plan (7 points), design of services and/or housing, with consideration for the population served (7 points), explanation of site control (2 points), explanation of timeline (4 points)
 Access information at: Screen 3B (Qs 1 - 2)

d. & Fam. With Severe Service Needs (7 pts)		Design of services and/or housing (max 7 pts)				Explanation of site control (max 2 pts)				Explanation of timeline (max 4 pts)	
Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole	Timothy
7	6.66666667	5	5.5	4	4.83333333	2	1.5	2	1.83333333	4	2.5
6	6.66666667	6	6	6	6	2	2	2	2	4	3
7	7	6	NA	7	6.5	2	NA	2	2	4	NA
7	6.83333333	6	6	7	6.33333333	2	2	2	2	3	3.5
5	5.33333333	5	4	2	3.66666667	2	2	2	2	4	2
7	7	7	7	7	7	2	2	2	2	3	3.5
6	6.33333333	6	4	6	5.33333333	2	2	2	2	4	3

		Housing First				Housing and Services				
		<i>Award full points (15 points) if the project follows a Housing First approach, as signified by Screen 3B, Q 5d; Points will be deducted for answers in Qs 5a - 5c that indicate the project is not following a Housing First approach</i>				<i>Enter each score for each component: Project advances applicable system performance measures including employment & income (max 10 points); and Program model and service plans articulate how participants are assisted to access/retain personal resources, and how participants are assisted to increase incomes (max 10 points)</i>				
Baseline (max 4 pts)		Housing First (max 15 pts)				Project advances system performance measures (max 10 pts)				Articulation (max 10 pts)
Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole
4	3.5	2	7.5	4	4.5	10	10	10	10	13
4	3.66666667	15	15	15	15	10	10	10	10	14
4	4	15	NA	15	15	10	NA	10	10	15
3	3.16666667	15	14	15	14.66666667	10	10	10	10	14
4	3.33333333	6.5	2	7	5.16666667	10	8	5	7.66666667	10
4	3.5	15	14	15	14.66666667	10	10	10	10	13
4	3.66666667	15	13	15	14.33333333	10	9	10	9.66666667	14

Project Scoring Tool - Project Scores

Income growth and successful placement and/or retention in permanent housing, how participants are assisted to secure mainstream housing (max 15 points)			Budget and Cost Effectiveness								Permanent housing (max 5 points maximum for each component)
			Budget shows enough resources (max 15 pts)				Budget shows minimum match (max 5 pts)				
Timothy	Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole	Timothy	Roxanne	AVERAGE	Nycole
12	10	11.66666667	12	12	13	12.33333333	4	5	5	4.66666667	0
13	15	14	13	13	15	13.66666667	5	5	5	5	0
NA	15	15	15	NA	15	15	5	NA	5	5	0
13.5	15	14.16666667	14	13.5	14	13.83333333	5	5	5	5	0
12	8	10	8	10	7	8.33333333	5	5	5	5	0
13	12	12.66666667	15	15	15	15	5	5	5	5	0
14	13	13.66666667	14	10	7	10.33333333	4	4	4	4	0

Monterey Special NOFO Ranking Tool

Alloted Amount	Current Allocation Amount	Difference
\$2,808,659	\$ 2,808,659.00	\$0

Rank	Agency Name	Project Name	Application Type	Project Score	Application \$ Requested	Approved Amount	Accepted/Rejected	Total Amount Approved
	Coalition of Homeless Services Providers	CoC Planning Grant	Planning	N/A	\$ 84,260.00	\$ 84,260.00	Accepted	\$ 84,260.00
2	Franciscan Workers of Junipera Serra (Dorothy's Place)	House of Peace	PSH	104.5	\$ 546,480.00	\$ 546,480.00	Accepted	\$ 630,740.00
3	Central Coast Center for Independent Living	CCCIL RRH and Ind. Living Svcs Project	RRH	98.17	\$ 1,177,234.00	\$ 1,177,234.00	Accepted	\$ 1,807,974.00
4	University Corporation at Monterey Bay	Sp. NOFO 2022 - Comm. Health Engagement	SSO	95.67	\$ 1,627,176.00	\$ 1,000,685.00	Accepted	\$ 2,808,659.00
N/A	Step Up on Second Street	Step Up King city	PSH	94.83	\$ 728,481.00		Rejected	\$ 2,808,659.00
N/A	YWCA Monterey	DV RRH	RRH	85.33	\$ 252,780.00		Rejected	\$ 2,808,659.00
N/A	Community Homeless Solutions	Unsheltered Homelessness HRC	RRH	74.5	\$ 1,061,181.00		Rejected	\$ 2,808,659.00
N/A	Gathering for Women	Sp. NOFO GFW Wellness Center	SSO	63.17	\$ 102,000.00		Rejected	\$ 2,808,659.00

Attachment 1B-3: Notification of Projects Rejected-Reduced

This attachment includes the individual notifications sent to project applicants notifying them their projects had been rejected from the competition or accepted with a reduced amount. Four project applications (Step Up on Second Street, YWCA Monterey, Community Homeless Solutions, and Gathering for Women) were rejected from the competition. One project application (University Corporation at Monterey Bay – Community Health Engagement) was accepted with a reduced amount. All applicants were notified of the competition outcomes on September 26, 2022.

From: [Kai Reynolds](#)
To: [Christine Duncan](#); [Michele Dunn](#); jvargas@ywcamc.org
Cc: [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#); [Genevieve Lucas-Conwell](#)
Subject: YWCA Monterey County, Domestic Violence Rapid Re-Housing
Date: Monday, September 26, 2022 4:23:11 PM
Attachments: [YWCA Monterey.pdf](#)
[YWCA.xlsx](#)

Dear Ms. Vargas,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. The Review Panel has recommended your project application not be selected for funding in the FY2022 Unsheltered NOFO competition. This decision was made based on your project application score of 85.33 points out of 100 possible points. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. If you'd like to appeal this decision, please submit your appeal by 5 p.m. on September 28, 2022 to grants@chsp.org. Your appeal notice must include 1) A statement as to why the project is eligible to appeal; 2) The basis for the appeal; and 3) A short, clear, written statement no longer than two pages of the basis for the appeal of the Review Panel's decision. Please consult the competition policies for more information regarding the appeals process.

If you choose to appeal this decision, you will be notified in writing of the outcome of your appeal by October 4, 2022. The priority listing will be finalized after the appeals process is completed. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds
CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

Coalition of Homeless Services Providers

1942 Fremont Boulevard, Seaside, CA 93955

Office: 831-883-3080

Direct: 831-204-7840

Fax: 831-883-3085

www.chsp.org

From: [Kai Reynolds](#)
To: [Neil McGuffin](#); [Aaron Criswell](#); [Becky MacFarlane](#)
Cc: [Genevieve Lucas-Conwell](#); [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#)
Subject: Step Up on Second Street, Step Up in King City Unsheltered Homelessness
Date: Monday, September 26, 2022 4:22:15 PM
Attachments: [Step Up King City.pdf](#)
[Step Up.xlsx](#)

Dear Ms. MacFarlane,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. The Review Panel has recommended your project application not be selected for funding in the FY2022 Unsheltered NOFO competition. This decision was made based on your project application score of 94.83 points out of 100 possible points. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. If you'd like to appeal this decision, please submit your appeal by 5 p.m. on September 28, 2022 to grants@chsp.org. Your appeal notice must include 1) A statement as to why the project is eligible to appeal; 2) The basis for the appeal; and 3) A short, clear, written statement no longer than two pages of the basis for the appeal of the Review Panel's decision. Please consult the competition policies for more information regarding the appeals process.

If you choose to appeal this decision, you will be notified in writing of the outcome of your appeal by October 4, 2022. The priority listing will be finalized after the appeals process is completed. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds
CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

Coalition of Homeless Services Providers

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Fax: 831-883-3085

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From: [Kai Reynolds](#)
To: [Staci Alziebler-Perkins](#); [Kelli Catey](#)
Cc: [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#); [Genevieve Lucas-Conwell](#)
Subject: Gathering for Women, Special NOFO GFW Wellness Center
Date: Monday, September 26, 2022 4:21:09 PM
Attachments: [Gathering for Women.pdf](#)
[Gathering for Women.xlsx](#)

Dear Ms. Catey,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. The Review Panel has recommended your project application not be selected for funding in the FY2022 Unsheltered NOFO competition. This decision was made based on your project application score of 63.17 points out of 100 possible points. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. If you'd like to appeal this decision, please submit your appeal by 5 p.m. on September 28, 2022 to grants@chsp.org. Your appeal notice must include 1) A statement as to why the project is eligible to appeal; 2) The basis for the appeal; and 3) A short, clear, written statement no longer than two pages of the basis for the appeal of the Review Panel's decision. Please consult the competition policies for more information regarding the appeals process.

If you choose to appeal this decision, you will be notified in writing of the outcome of your appeal by October 4, 2022. The priority listing will be finalized after the appeals process is completed. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds
CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

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Fax: 831-883-3085

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From: [Kai Reynolds](#)
To: [Greg Baker](#); [Eric Johnsen -Interim EO](#)
Cc: [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#); [Genevieve Lucas-Conwell](#)
Subject: Community Homeless Solutions, Unsheltered Homeless HRC
Date: Monday, September 26, 2022 4:20:10 PM
Attachments: [CHSolutions.xlsx](#)
[CHSolutions.pdf](#)

Dear Mr. Baker,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. The Review Panel has recommended your project application not be selected for funding in the FY2022 Unsheltered NOFO competition. This decision was made based on your project application score of 74.5 points out of 100 possible points. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. If you'd like to appeal this decision, please submit your appeal by 5 p.m. on September 28, 2022 to grants@chsp.org. Your appeal notice must include 1) A statement as to why the project is eligible to appeal; 2) The basis for the appeal; and 3) A short, clear, written statement no longer than two pages of the basis for the appeal of the Review Panel's decision. Please consult the competition policies for more information regarding the appeals process.

If you choose to appeal this decision, you will be notified in writing of the outcome of your appeal by October 4, 2022. The priority listing will be finalized after the appeals process is completed. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds

CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

Coalition of Homeless Services Providers

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From: [Kai Reynolds](#)
To: [Jacqui Smith](#); [Maria Gurrola](#); [Christine Limesand](#)
Cc: [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#); [Genevieve Lucas-Conwell](#)
Subject: California State University Monterey Bay - Community Health Engagement, Special NOFO 2022 – Community Health Engagement (CHE)
Date: Monday, September 26, 2022 4:17:09 PM
Attachments: [CSUMB-CHE.pdf](#)
[CHE.xlsx](#)

Dear Ms. Limesand,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work and thoughtfulness you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. Based on your project application score of 95.67 out of 100, your project was ranked number 4. Correspondingly, your project application has been accepted onto the CoC's Priority Listing for the funding amount of \$1,000,685 and will be submitted as part of the CoC's Consolidated Application to HUD (pending final approval by the Lead Me Home CoC Leadership Council). Please note this is a reduction from your project's original funding request of \$1,627,176. This reduction was made because there is limited funding available. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. The priority listing will be finalized after the appeals process is completed. In the event an appeal is successful, the ranking of your project may be impacted. Should your project's placement on the priority listing shift as the result of a successful appeal, you will receive a notification in writing by October 4, 2022. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO CoC competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds

CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

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Attachment 1B-3a: Notification of Projects Accepted

This attachment includes the individual notifications sent to project applicants notifying them their projects had been accepted onto the Priority Listing. Four project applications (CHSP CoC Planning Grant, Franciscan Workers of Junipero Serra [Dorothy's Place], Central Coast Center for Independent Living, and University Corporation at Monterey Bay – Community Health Engagement) were accepted onto the Priority Listing. All applicants were notified of the competition outcomes on September 26, 2022.

From: [Genevieve Lucas-Conwell](#)
To: [Kai Reynolds](#)
Cc: [Vanessa Fenley](#); [Hana Gossett](#); [Jake Fenton](#)
Subject: Coalition of Homeless Services Providers, CoC Planning Grant
Date: Monday, September 26, 2022 5:16:14 PM
Attachments: [CHSP_CoC_Planning_Special_NOFO_Letter.pdf](#)

Dear Mx. Reynolds,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work and thoughtfulness you put into preparing your project application. This letter is to inform you of the outcomes of the local competition. Per the competition policies, the CoC Planning Grant was ranked on the CoC's Priority Listing at the Review Panel's discretion. Your project was ranked 1 by the Review Panel. Correspondingly, your project application has been accepted onto the CoC's Priority Listing for the requested funding amount of \$84,260 and will be submitted as part of the CoC's Consolidated Application to HUD (pending final approval by the Lead Me Home CoC Leadership Council). The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition: Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. The priority listing will be finalized after the appeals process is completed. In the event an appeal is successful, the ranking of your project may be impacted. Should your project's placement on the priority listing shift as the result of a successful appeal, you will receive a notification in writing by October 4, 2022. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022. Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO CoC competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties.

Appreciatively,

Genevieve Lucas-Conwell

Executive Director

She, Her, Hers

Coalition of Homeless Services Providers

1942 Fremont Boulevard, Seaside, CA, 93955

Direct: 831-760-8858

Office: 831-220-0007

Fax: 831-883-3085

www.chsp.org -

From: [Kai Reynolds](#)
To: [Jill Allen](#); amy.narlock@dorothysplace.org
Cc: [Vanessa Fenley](#); [Jake Fenton](#); [Hana Gossett](#); [Genevieve Lucas-Conwell](#)
Subject: Dorothy's Place, House of Peace Supportive Housing Program
Date: Monday, September 26, 2022 4:17:11 PM
Attachments: [Dorothy's Place.xlsx](#)
[Franciscan Workers of Junipero Serra.pdf](#)

Dear Ms. Narlock,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work and thoughtfulness you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. Based on your project application score of 104.5 out of 100 (plus bonus points), your project was ranked number 2. Correspondingly, your project application has been accepted onto the CoC's Priority Listing for the requested funding amount of \$546,480 and will be submitted as part of the CoC's Consolidated Application to HUD (pending final approval by the Lead Me Home CoC Leadership Council). The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. The priority listing will be finalized after the appeals process is completed. In the event an appeal is successful, the ranking of your project may be impacted. Should your project's placement on the priority listing shift as the result of a successful appeal, you will receive a notification in writing by October 4, 2022. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO CoC competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds

CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

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Fax: 831-883-3085

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From: [Kai Reynolds](#)
To: [Judy Cabrera](#); [Georgina Alvarez](#)
Cc: [Genevieve Lucas-Conwell](#); [Jake Fenton](#); [Vanessa Fenley](#); [Hana Gossett](#)
Subject: Central Coast Center for Independent Living, Rapid Rehousing and Independent Living Services Project
Date: Monday, September 26, 2022 4:15:12 PM
Attachments: [CCCIL.pdf](#)
[CCCIL.xlsx](#)

Dear Ms. Cabrera,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work and thoughtfulness you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. Based on your project application score of 98.17 out of 100, your project was ranked number 3. Correspondingly, your project application has been accepted onto the CoC's Priority Listing for the requested funding amount of \$1,177,234 and will be submitted as part of the CoC's Consolidated Application to HUD (pending final approval by the Lead Me Home CoC Leadership Council). The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. The priority listing will be finalized after the appeals process is completed. In the event an appeal is successful, the ranking of your project may be impacted. Should your project's placement on the priority listing shift as the result of a successful appeal, you will receive a notification in writing by October 4, 2022. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO CoC competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds

CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

Coalition of Homeless Services Providers

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From: [Kai Reynolds](#)
To: [Jacqui Smith](#); [Maria Gurrola](#); [Christine Limesand](#)
Cc: [Jake Fenton](#); [Hana Gossett](#); [Vanessa Fenley](#); [Genevieve Lucas-Conwell](#)
Subject: California State University Monterey Bay - Community Health Engagement, Special NOFO 2022 – Community Health Engagement (CHE)
Date: Monday, September 26, 2022 4:17:09 PM
Attachments: [CSUMB-CHE.pdf](#)
[CHE.xlsx](#)

Dear Ms. Limesand,

Thank you for submitting a project application as part of the FY2022 Monterey/San Benito Unsheltered NOFO Continuum of Care (CoC) local competition. We appreciate the hard work and thoughtfulness you put into preparing your project application.

This letter is to inform you of the outcomes of the local competition. Based on your project application score of 95.67 out of 100, your project was ranked number 4. Correspondingly, your project application has been accepted onto the CoC's Priority Listing for the funding amount of \$1,000,685 and will be submitted as part of the CoC's Consolidated Application to HUD (pending final approval by the Lead Me Home CoC Leadership Council). Please note this is a reduction from your project's original funding request of \$1,627,176. This reduction was made because there is limited funding available. The full preliminary priority listing with all project scores and ranks can be accessed on CHSP's website at <https://chsp.org/unsheltered-and-rural-homelessness-special-nofo/>

Next steps in the local competition:

Project applicants may appeal the decisions of the Review Panel on technical grounds by following the process outlined in the competition policies. The priority listing will be finalized after the appeals process is completed. In the event an appeal is successful, the ranking of your project may be impacted. Should your project's placement on the priority listing shift as the result of a successful appeal, you will receive a notification in writing by October 4, 2022. The final priority listing will be submitted to the Lead Me Home CoC Leadership Council for approval, along with other components of the consolidated application, on October 13, 2022.

Thank you again for submitting a project application to the local FY2022 Unsheltered NOFO CoC competition and for your ongoing efforts to eliminate homelessness in Monterey and San Benito Counties. Attached you will find your agency's scorecard.

Appreciatively,

Kai Reynolds

CoC Program Manager

Pronouns: they, them, theirs, siya ([why I put my pronouns](#))

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Attachment P-1a: PHA Commitment

This attachment to the CoC Plan includes a letter of commitment from the Housing Authority of the County of Monterey.

September 26, 2022



CENTRAL OFFICE
123 RICO ST
SALINAS, CA 93907
831-775-5000
831-649-1541
FAX 831-424-9153
TDD 831-754-2951

Kimberly Nash
U.S. Department of Housing and Urban Development
Office of Community Planning and Development
San Francisco Regional Office
One Sansome Street, Suite 1200
San Francisco, CA 94104-4430

SUBJECT: PHA Commitment to Develop New Units and Create Housing Opportunities

Dear Ms. Nash:


The Housing Authority of the County of Monterey (HACM) is pleased to submit this letter in support of the Monterey and San Benito Counties Continuum of Care's (CA-506) application for the CoC Supplemental to Address Unsheltered and Rural Homelessness (FR-6500-N-25S).

HACM's mission is to provide, administer, and encourage quality affordable housing and related services to eligible residents of Monterey County. We are active participants in the CoC, including holding a seat on the Leadership Council/CoC Board. To support the CoC's efforts to develop new units and create housing opportunities, HACM commits to the following:

- Work with the CoC (CA-506) to pair vouchers with CoC-funded supportive services; and
- Work with the CoC (CA-506) and other stakeholders to develop a prioritization plan for a potential allocation of Stability Vouchers or a preference for general admission to the Housing Choice Voucher program through the coordinated entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We appreciate the opportunity to expand access to affordable housing and supportive services in pursuit of the CoC's mission to eliminate homelessness throughout Monterey and San Benito Counties.

Sincerely,

DocuSigned by:

6EA493CFB6A449D...

Tory Gunsolley
Interim Executive Director
Housing Authority of the County of Monterey



Mission Statement:
To provide, administer, and encourage quality affordable housing and related services to eligible residents of Monterey County.



**Plan to Serve Individuals and Families Experiencing Homelessness
with Severe Service Needs**

The Lead Me Home CoC (CA-506, Salinas/Monterey, San Benito Counties) is a broad coalition of providers, government staff and leaders, community members, people with lived experience, and other stakeholders committed to eliminating homelessness throughout the region. In the 2022 Point-in-Time Count, over 67% of all individuals identified in the CoC were staying in unsheltered locations. Unsheltered homelessness is a critical issue the CoC is actively and aggressively working to address. This Plan to Serve Individuals and Families Experiencing Homelessness with Severe Service Needs (referred to here as The Unsheltered Plan) builds off the CoC's broader planning efforts and outlines a strategy to address homelessness – especially unsheltered homelessness – that is housing-focused, data-informed, person-centered, and equitable.

I. Leveraging Housing Resources (P-1).

Expanding access to permanent housing is necessary to impact unsheltered homelessness. The Lead Me Home CoC works with housing providers in the public and private sectors to identify and leverage new resources and rapidly connect households experiencing homelessness to permanent housing options.

A. Landlord Recruitment (P-1.c.)

(1) The Continuum of Care has built a multi-pronged strategy for recruiting landlords to participate in efforts to house individuals and families experiencing homelessness. The CoC's Rapid Rehousing Committee oversees efforts to develop and implement specific strategies and tasks to recruit landlords. Coordinating efforts at the CoC-level allows the CoC to better leverage resources and share best practices to ensure the CoC is recruiting landlords across the geographic region and with consideration for the variety of housing types and sizes needed to serve unhoused households in Monterey and San Benito Counties.

The CoC is enhancing and refining their work around landlord engagement in several ways:

- The CoC is working to develop landlord engagement standards to share information and successful tactics among providers and encourage collaboration (rather than competition) between providers
- The CoC actively advertises for landlords through the website, which provides an accessible “in” for landlords interested in participating in community efforts
- The CoC has encouraged cross-agency collaboration on recruiting landlords by developing a landlord unit database
- The CoC is seeking state funding to establish a landlord mitigation fund
- The CoC has increased housing location services, specifically for youth, through YHDP funding

- The CoC is providing outreach and education to landlords to inform them of different programs/housing resources, to inform them of the benefits to working with CoC providers, and to dispel myths related to homelessness; this included hosting a landlord engagement summit to connect with property managers and understand what they need from service providers to make the partnership work

In addition, CoC partners have identified financial resources to better incentivize landlords to rent to people moving out of homelessness. Specifically, the City of Salinas Encampment Resolution grant provides incentives for landlords up to \$2,000 for 20 landlords as well as double security deposits. Additionally, the Housing Authority of the County of Monterey is giving \$500 per unit incentives to landlords when they rent to someone moving out of homelessness.

(2) Over the past three years, the CoC's landlord engagement efforts have become more coordinated and collaborative. In addition, new financial resources have been secured to better encourage and incentivize landlord participation in CoC efforts. These efforts have been necessary given the region's increasing housing costs and limited affordable housing supply. Through implementing these activities, the CoC has learned that property managers require strong, responsive support from service providers working with people who have moved out of homelessness. Additional financial incentives are useful, but the assurance of having a trusted working relationship between providers and property managers is critical to help current tenants stay housed and ensure the landlord will be willing to rent to future clients.

(3) The CoC relies on data to regularly evaluate and update landlord recruitment strategies. The CoC regularly collects qualitative feedback from housing locators and rapid rehousing providers regarding the effectiveness of messaging to recruit landlords, effectiveness of incentives, and remaining challenges in recruiting landlords. In addition, the CoC tracks outputs and outcomes for different recruitment strategies, including tracking the number of new and returning landlords engaged through incentive programs and the number of landlords proactively contacting the CoC for more information. Through education and outreach opportunities with landlords, the CoC collects additional data from landlords regarding remaining concerns and barriers impacting their ability or willingness to participate in CoC housing programs.

II. Current Strategy to Identify, Shelter, and House Individuals and Families Experiencing Unsheltered Homelessness (P-3.)

In 2022, over 1600 people staying in unsheltered locations were identified during the Point-in-Time Count in Monterey and San Benito Counties. The Lead Me Home CoC is continuously working to improve the shelter and housing options available to people to allow them to access safe interim or permanent housing that works for them.

A. Current Street Outreach Strategy (P-3.a.)

The Continuum of Care has expanded outreach capacity throughout the region over the past three years as well as increased coordination among outreach providers. Providers may focus on specific subpopulations or providing specific services (like medical services). Between all outreach teams operating in the CoC, outreach is conducted seven days a week and across 100% of the geographic region of the CoC. Currently, outreach is conducted by the following agencies in Monterey and San Benito Counties: California State University Monterey Bay - Community Health Engagement; Dorothy's Place; Interim, Inc.; Downtown Streets Team; Community Homeless Solutions; Community Human Services; and Salinas Outreach & Response Team.

(1) Outreach teams across the CoC are highly coordinated. As new programs have launched, the CoC has facilitated opportunities for outreach agencies to align and coordinate efforts. Beginning in 2022, the CoC started hosting a monthly Outreach Coordination meeting. These meetings provide the opportunity for outreach programs to learn about one another to understand specific services or expertise of each program; identify existing gaps or needs in the collective outreach system; and troubleshoot issues that have emerged.

The CoC is in the process of developing operational standards for outreach programs. These standards will provide a common set of expectations for outreach programs to adhere to while maintaining their individual niches in populations served or services offered. The operational standards for outreach programs will provide guidelines and expectations related to guiding principles for outreach programs, such as remaining trauma-informed and housing-oriented; the structure of engagement and service standards, including information regarding engaging with participants on private versus public property and the types of services and resources provided through outreach; participant rights, privacy, and safety; program- and agency-level standards, such as developing safety protocols, incorporating client feedback, and measuring program performance; and working with other systems agencies, including service providers, the coordinated entry system, law enforcement, or public works.

In addition to the ongoing collaboration across outreach programs, teams also come together to collaborate on specific projects. For instance, outreach providers conducted joint outreach sessions during the Point-in-Time count to provide more thorough coverage and ensure all unsheltered individuals were counted. Outreach teams also frequently coordinate services to respond to encampment clean-ups to support those whose lives and belongings may be disrupted.

(2) Outreach in Monterey and San Benito Counties occurs seven days a week, from the hours of 7 a.m. – 7 p.m. Outreach teams may adjust their hours to additionally accommodate attending events or responding to encampments in the process of being cleared.

(3) Outreach teams serve as access points to the local coordinated entry system (CARS). For those who are not yet ready to complete an assessment or be enrolled in CARS, outreach teams often keep internal lists of people contacted so they can continue to engage and build rapport with the aim of connecting the individual to CARS or other housing or shelter opportunities in the future. Outreach teams connect with local shelters to check availability and waitlists. Pending on that waitlist, outreach teams then support in transporting clients to shelters.

(4) People staying outside are among the most vulnerable in the community, either because current conditions or disabilities contributing to their vulnerability make staying in shelters difficult; or because staying outside has negatively impacted their health and well-being, exacerbating the vulnerabilities they may have. Multiple outreach programs operate in the CoC's geographic area, each with specific foci and subpopulations served. This better ensures different cultural subpopulations of people experiencing unsheltered homelessness are engaged and served by the CoC. All outreach programs are expected to operate as low-barrier programs, enabling them to engage, offer case management services, or assess for housing and entrance into CARS with households with the highest vulnerabilities.

To ensure the entire CoC system is continually operating in an equitable and culturally responsive manner, the Coalition of Homeless Services Providers (CHSP), as the Collaborative Applicant, has incorporated responsibilities for the CoC Manager surrounding Diversity, Equity, and Inclusion across the Continuum of Care. Part of the responsibility of the CoC Manager is to examine current practices across the system and connect with current and former clients of CoC-funded programs to identify additional opportunities to lower barriers and develop programs that use culturally appropriate strategies.

(5) Outreach teams are equipped to enroll people in CARS and assess them for permanent housing opportunities, using the CARS common, standardized assessment tool. To further improve the CoC's ability to connect people experiencing unsheltered homelessness to permanent housing opportunities, the CoC has integrated Housing Navigation Services with street outreach. Housing Navigation Services support people in securing necessary documentation required to access many permanent housing programs (e.g., formal identification, birth certificates, proof of income [or lack of income], etc.), in identifying potential housing units, and in seeing-through the application and move-in processes.

(6) Many outreach teams have found it beneficial to hire people with lived experience to their outreach staff. Recently, the City of Salinas made a targeted effort to expand their outreach team to include peer outreach by people with lived experience of homelessness. Dorothy's Place looks to build in their eco-system of service a social enterprise for paid work development programs. Interim Inc has a long history of hiring folks with lived-experience as part of their staff.

B. Current Strategy to Provide Immediate Access to Low-Barrier Shelter and Temporary Housing for Individuals and Families Experiencing Unsheltered Homelessness (P-3.b.)

Outreach engagements can vary from household to household. Whenever possible, outreach teams aim to connect individuals and households they engage with temporary or permanent accommodations.

(1) The CoC's current strategy to provide access to low-barrier shelter and temporary housing includes expanding access to sheltering and temporary housing options by 1) increasing the number of units available, and 2) ensuring all shelter providers are operating in alignment with low-barrier, Housing First principles.

The CoC has increased the number of low-barrier shelter units available through substantial state funding, known as Project Roomkey. Project Roomkey provided dedicated resources to ensure unsheltered, highly vulnerable people were safe from contracting or spreading COVID-19. Project Roomkey units were intended to be temporary, emergency shelter options while also serving as a pathway to permanent housing. State resources, through the Encampment Resolution Funding Program (ERF) enabled the CoC to directly connect people staying in encampments to temporary accommodations, including Project Roomkey units. In addition, CoC partner agency Community Homeless Solutions received a Pet Assistance and Support (PAS) Program grant from the State to provide shelter services and support for people with pets, eliminating this barrier for many people seeking shelter.

The CoC works to ensure shelter providers are removing barriers to access whenever possible. Recently, the CoC hosted a training on Housing First which included information on implementing Housing First principles in shelters and interim housing programs. In addition, in 2022, the CoC developed and approved common operational standards for shelter providers. These standards provide guidance and a roadmap for shelter programs to operate in a manner that is low-barrier, culturally appropriate, and geared toward helping clients access permanent housing. Operational standards include information on eligibility criteria and screening; admission, intake, and readmission policies; housing-focused case management and service linkages; program rules and operations; facility standards; and, addressing communicable diseases.

(2) Outcomes from Project Roomkey illustrate the success of the CoC's current strategy to providing low-barrier, culturally appropriate shelter and temporary accommodations. A total of 179 clients accessed shelter through Project Roomkey. On average, people spent 172 days in the program. Overall, 84% of Project Roomkey clients experience positive outcomes with 54% moving into permanent housing and 30% of clients continuing to reside in temporary accommodations at the end of the funding term. In addition, outcomes demonstrate a broad and diverse group of clients were served. Around 45% of all Project Roomkey participants identified as Hispanic/Latinx. Furthermore, 6% identified as Black/African American; 5% identified as American Indian/Alaska Native, 4% identified as Asian, and 2% identified as Native Hawaiian/Other Pacific Islander. Around 8% of clients were under the age of 24 years old, and 24% of clients were over the age of 62.

(3) Over the past three years, spurred by the pandemic, the CoC recognized the need to provide non-congregate shelter spaces for people experiencing homelessness, specifically to protect the health and well-being of people who were medically fragile. The positive outcomes associated with Project Roomkey (see above) demonstrated that shelters can provide an effective path out of homelessness and into permanent housing when operated with low-barrier, Housing First principles and practices. In addition, the CoC has learned the importance of increasing the availability and accessibility of non-congregate shelter units. For many people who are unable to stay in congregate shelter programs, non-congregate shelter programs provided an accessible and safe space to stay as well as allowed them to more easily connect with staff who could assist them in locating permanent housing.

The success of Project Roomkey also highlighted the need for strong partnerships to provide critical supportive services such as crisis case management and housing navigation. Furthermore, Project Roomkey was able to show success in permanent housing placement because of simultaneous investment of state resources in permanent housing development through Homekey funding.

In addition, the new strategies implemented in the last three years have highlighted additional opportunities for improvement. In Monterey and San Benito Counties, serving people who are undocumented poses unique challenges, and the CoC is focusing explicitly on how to better engage and provide access to interim and permanent housing options to undocumented households staying in encampments.

C. Current Strategy to Provide Immediate Access to Low-Barrier Permanent Housing for Individuals and Families Experiencing Unsheltered Homelessness (P-3.c.)

(1) All of the CoC's efforts work in pursuit of assisting all households experiencing homelessness to access permanent housing. In addition to ensuring households staying in interim and transitional housing programs have a clear path to permanent housing, the CoC has established pathways to permanent housing directly from unsheltered locations.

Outreach teams can assess households for housing and enroll households in CARS directly from the field. Using critical services, such as medical services, during outreach helps outreach teams build trust and establish rapport, which may be necessary before someone is comfortable and confident enough to complete a CARS assessment. In addition, outreach teams have integrated Housing Navigation services, allowing providers to better assist unsheltered households in accessing permanent housing.

CARS uses case conferencing for different subpopulations including veterans, inactive clients, and declined referrals. The CoC is also in the process of building a youth case conferencing group. Case conferencing provides a dedicated space for CoC providers to collectively troubleshoot engaging with or providing access to housing for households on the CARS list. This has been a primary component of the CoC's broader strategy to rapidly connect people experiencing homelessness, including unsheltered individuals and families, to permanent housing.

Housing providers within the CoC, specifically those receiving referrals through CARS, operate with a Housing First approach. The CoC recently reallocated CoC funding from providers that were not adhering to Housing First principles to new permanent supportive housing projects aligned with Housing First. These strategic decisions will improve the CoC's ability to connect unsheltered households to permanent housing.

(2) Through regular monitoring and evaluation of CARS, the CoC evaluates the effectiveness of the Coordinated Entry system and participating programs. Referrals through CARS have a 40% acceptance rate into the program they are referred to, with approximately 50% of denials due to client unreachability or preference. Based on this information, the CoC has incorporated targeted

training for service providers, built data reporting tools to ensure errors are corrected in a timely manner, updated intake forms to ensure all relevant eligibility information is collected, and altered the participation expectations of agencies interested in collaborating in the Coordinated Entry System. These changes have resulted in a 17% increase in successful housing placements through CARS in the past 6 months.

(3) Local evidence, as noted above, supports the CoC's strategy. In addition, best practices related to outreach, providing permanent housing, and serving people with severe service needs highlight the importance of lowering barriers, meeting people where they are, and operating from a trauma-informed, Housing First approach. These principles and practices guide outreach teams' approach to serving people in encampments and other unsheltered spaces and are incorporated into operations for permanent housing programs.

(4) The CoC has improved its ability to provide rapid access to permanent housing both by expanding the number of housing resources available in the community and through CARS and by improving the CARS process.

From July 2021 to June 2022, the CoC added 269 Emergency Housing Vouchers, 65 Foster Youth for Independence vouchers, and 65 HUD-VASH vouchers to the system. In addition, the community increased the number of units that accept housing vouchers through various state-funded Homekey projects. The City of Salinas successfully acquired three Homekey sites to add a total of 202 units to the housing inventory, and King City added 46 units for unaccompanied adults with a preference for individuals experiencing chronic homelessness.

The CoC also recently completed a comprehensive evaluation of CARS and identified opportunities to improve its efficiency and effectiveness. For example, feedback from people with lived experience indicated the current assessment tool is perceived as invasive and cumbersome to complete. The CoC is working with consultants and different CoC's to learn more about their different assessment tools and how to fully evaluate and learn the scope of someone's vulnerability and needs as a whole person. By developing a new assessment tool in coming months, the CoC will be able to provide more trauma-informed, equitable access to CARS, and thus access to permanent housing for people experiencing unsheltered homelessness.

III. Updating the CoC's Strategy to Identify, Shelter, and House Individuals Experiencing Unsheltered Homelessness with Data and Performance (P-4.)

The Continuum of Care works continuously to enhance and expand data collection efforts for the purpose of improving program and system performance. To understand how to improve system efficacy and efficiency, the CoC, with the assistance of consultants at Focus Strategies, used a System-Wide Analytics and Projection (SWAP) tool to model options for transforming the system, using existing baseline data; enabled the CoC to better understand how investments in certain types of housing interventions can affect our ability to address homelessness, including unsheltered homelessness.

The CoC encourages providers to incorporate the expertise of people with lived experience of homelessness by collecting data from current and program participants and using these data to identify opportunities for program improvement.

The CoC engaged the Middlebury Institute of International Studies to conduct a coordinated entry evaluation in June 2022. While the evaluation found CARS to be fully compliant with HUD requirements and current local policies, several areas for improvement were identified through community surveys and service provider focus groups. In response to these recommendations, the CoC plans to implement additional data quality and monitoring processes to improve the accuracy of client data, improve the quality of referrals, and increase the transparency of CARS. The CoC will implement more extensive training for all CARS users and facilitate case conferencing meetings for prioritized populations, as well as implement a custom assessment tool to replace the VI-SPDAT and allow for a more community-informed approach to prioritization. These measures will help ensure data integrity and allow the CoC to design more efficient systems of care.

In addition to the specific work around CARS, the CoC has improved its ability to track program and system outcomes. The CoC developed HMIS reports to regularly report on outcomes, which launched publicly in Summer 2022. These reports provide valuable information and guidance to individual program providers and the entire CoC regarding how the system, as a whole, is operating. Information related to how street outreach, shelter, and permanent housing projects are using data to improve the CoC's ability to shelter and house people experiencing unsheltered homelessness is included below.

For Street Outreach:

Outreach teams are improving their ability to enter timely data into HMIS by using tablets in the field. All outreach teams also receive a monthly data report card for coordinated entry enrollments allowing them to collect any data errors. These efforts provide more reliable data to the CoC on outreach engagements and the outcomes of those engagements. Street outreach teams will continue to operate as mobile access points to CARS by conducting assessments and enrolling participants in CARS. The CoC continuously looks to build new relationships in outreach strategies. Most recently, the CoC has also worked alongside police departments to analyze how they support the unhoused population within the Continuum, specifically with the Monterey Police Departments Community Action Team on their outreach efforts. CHSP is exploring how first responders can engage with folks and the current CARS system as a tool to support folks into the Continuum of Care.

For Low-Barrier Shelter and Temporary Accommodations:

The CoC has started regularly collecting and publishing performance targets for different types of housing programs. For transitional housing and emergency shelters, the CoC is tracking entries from literal homelessness, length of stay, and exits to permanent housing. Used in combination, these data points help the CoC determine whether shelter units are being used efficiently and yielding positive outcomes. The CoC can determine whether additional training or technical assistance is needed for different providers to improve certain outcomes or if the

CoC should focus on increasing capacity of different types of interim housing and temporary accommodations to improve overall system performance.

For Permanent Housing:

The CoC has started publishing performance types for various types of programs. For rapid re-housing programs, the CoC is tracking entries from literal homelessness, length of stay, and exits to permanent housing destinations. For permanent supportive housing, the CoC is tracking entries from literal homelessness and housing retention. Across the system, the CoC tracks the number of households accessing permanent housing through rapid rehousing or permanent supportive housing programs.

IV. Identify and Prioritize Households Experiencing or with Histories of Unsheltered Homelessness (P-5.)

(1) The Continuum of Care is dedicated to implementing strategies and processes that reduce unsheltered homelessness across the region. Under this funding competition, project applications were scored, in part, on their alignment with this Plan and on their ability to reduce unsheltered homelessness effectively and equitably. All projects must participate in CARS, which ensures all participants served can be rapidly connected to housing and other services.

(2) CoC projects operate with as few barriers as possible and adhere to Housing First principles. Program eligibility is as open as possible to ensure households with severe service needs, including those moving inside from unsheltered areas are not unnecessarily screened out.

CARS prioritizes people for permanent housing based on vulnerability, which includes prioritizing people with disabilities, people experiencing chronic homelessness, and people with severe service needs. Often, people with the most severe vulnerabilities are those also experiencing unsheltered homelessness. Disabilities and chronic conditions may make it difficult to stay inside; and staying outside in unsheltered areas can exacerbate health conditions, contributing to one's vulnerabilities and service needs. CARS policies specifically address outreach and engagement efforts with unsheltered households to ensure the CoC is directing resources to identify unsheltered individuals and families and connect them to permanent housing resources and other services.

(3) Outreach teams serve as access points to the local coordinated entry system (CARS). They are equipped to enroll people in CARS and assess them for permanent housing opportunities, using the CARS common, standardized assessment tool. For those who are not yet ready to complete an assessment or be enrolled in CARS, outreach teams often keep internal lists of people contacted so they can continue to engage and build rapport with the aim of connecting the individual to CARS or other housing or shelter opportunities in the future.

(4) To further improve the CoC's ability to connect people experiencing unsheltered homelessness to permanent housing opportunities, the CoC has integrated Housing Navigation Services with street outreach. Housing Navigation Services support people in securing necessary documentation required to access many permanent housing programs (e.g., formal identification,

birth certificates, proof of income [or lack of income], etc.), in identifying potential housing units, and in seeing-through the application and move-in processes.

The CoC has improved outreach services by better coordinating across outreach providers and enhancing the types of services providing through outreach. Specifically, mobile health/street medicine services are provided through Access Support Network, Dorothy's Place, and Community Health Engagement, in conjunction with traditional street outreach services, to ensure unsheltered individuals are connected to vital health services as well as the full homelessness response system.

V. Involving Individuals with Lived Experience of Homelessness in Decision Making – Meaningful Outreach (P-6.)

(1) The CoC has multiple opportunities for people with lived experience to be involved in decision-making processes. The CoC facilitates a Youth Advisory Board (Y4A – Youth For Action) that engages transition-aged youth in decision-making. To recruit participants for Y4A, the CoC outreached to any youth who had completed an assessment in CARS by sending youth a survey to inquire if they were interested in joining any leadership groups. The CoC also advertised the opportunity via social media and recruited through youth service providers, grassroots organizations with connections to the youth community, and schools and colleges. CoC staff also presented at other community meetings geared toward youth and posted flyers and brochures at local drop-in centers.

The CoC recently created a Lived Experience Advisory Directive (LEAD), modeled off Y4A, to establish ongoing opportunities to engage people with lived experience in leadership and decision-making roles. Outreach to engage people in LEAD occurs through marketing the opportunity through direct service providers, social media & advocacy organizations.

In addition to these opportunities, the CoC has two dedicated seats for people with lived expertise on the CoC Board/Leadership Council and two dedicated seats for Y4A members. These seats are often recruited for from individuals who have already been involved in other CoC activities.

(2) People with lived expertise are integrated into the CoC decision-making structure in a variety of ways. First, the CoC intentionally incorporates opportunities to gain feedback and input from people with lived experience of homelessness, including unsheltered homelessness, for specific projects or efforts. For example, the CoC engaged people experiencing homelessness to evaluate CARS and identify opportunities to make the coordinated entry process more trauma-informed and responsive to the needs of the community. Additionally, the CoC intentionally recruited review panel members for the NOFO competitions to include at least one person with lived experience.

Second, the CoC facilitates both the Y4A and LEAD to provide ongoing opportunities to engage with peers and provide input to CoC decisions. The CoC Leadership Council may request each of these groups provide input or feedback on specific decisions. In addition, both groups are able to independently and proactively bring forth concerns or ideas for improvement of the homelessness response system to the Leadership Council.

Third, the CoC Leadership Council has reserved two seats for people with lived experience, broadly, and an additional two seats for Y4A members. This ensures lived expertise is infused into all CoC discussions and decisions.

(3) The CoC encourages individual projects to involve people with lived experience, including people with experience of unsheltered homelessness, into the delivery of services. This may include involving people with lived experience in decision-making roles or hiring people with lived experience. As an example of these efforts, the City of Salinas recently incorporated peer partners, as paid positions, into their street outreach teams. These staff members not only provide unique perspectives to inform program development and operations but can engage with clients from a position of shared experience and mutual respect.

VI. Supporting Underserved Communities and Supporting Equitable Community Development (P-7.)

(1) The CoC relies on quantitative and qualitative data to better understand how the CoC can more equitably serve communities and subpopulations in Monterey and San Benito Counties. Both Y4A and the LEAD are encouraged to offer ongoing input regarding geographic regions or subpopulations for which services are lacking or unresponsive to a community's culture. In addition, the CoC recently completed a comprehensive racial disparities assessment, using primarily HMIS data, to identify underserved communities and subpopulations (findings from that assessment are described below). The CoC also embeds an equity lens in all evaluation and planning efforts. For example, a recent CARS evaluation incorporated input from people with lived experience and considered how the assessment, referral, and housing placement process may be experienced differently or yield different outcomes for various subpopulations.

(2) Findings from the racial disparities assessment, released in June 2022, revealed there are disparities in who experiences homelessness and engages with the CoC, but once they engage, disparities reverse and communities of color achieve better outcomes than white households. While American Indian and Native Alaska individuals make up less than 0.2% of the regional population, they represent 1.32% of individuals engaging with CoC programs (7.8 times their population share). While Asian individuals make up 5.2% of the population, they only make up 0.97% of individuals engaging with the CoC system, making them underrepresented by about 5.4 times. Black/African American individuals are overrepresented by about 2.8 times their population share (2.2% of the population and 6.8% of individuals engaging with the CoC system). Pacific Island and Native Hawaii individuals did not show any significant difference in their rates of engagement compared to their share of the population. White individuals were underrepresented in the CoC system by 1.2 times; while they make up 51% of the population,

they only make up 24.3% of individuals who engage in the CoC system. Multiracial individuals engaged with the CoC system at a rate consistent with the population. Finally, Hispanic individuals were overrepresented in the CoC system by roughly 7%.

(3) The CoC tailors' strategies to provide outreach, engagement, and access to housing to different underserved subpopulations and communities. Strategies for underserved communities in Monterey and San Benito Counties are included below:

Strategies for undocumented individuals and migrant workers: Undocumented individuals and families face unique challenges in accessing resources. To ensure the homeless response system can meet the needs of these households, CoC staff and partner agencies are working to identify and remove existing barriers to interim housing and temporary accommodations. The CoC is also exploring options to expand the supply of farmworker housing available. To improve the system's ability to provide permanent housing to this population, the CoC is working to identify local and flexible sources of funding for housing subsidies. Finally, the CoC continues to collaborate with and strengthen connections between the homelessness response system and programs providing legal services or other services geared toward immigrants.

Strategies for youth: The CoC has increased its capacity to serve youth experiencing homelessness, including through securing YHDP funding for critical services and housing resources. In addition, the CoC is actively working to refine CARS to ensure young people have consistent points of contact throughout the coordinated entry process, to integrate problem-solving and more strengths-based and equity-focused questions into the assessment process, and to update the prioritization process to improve rates of referral for youth. With ongoing monthly meetings and trainings, the CoC Youth Systems committee has supported the CoC to work with housing providers and developers to expand the inventory of housing options tailored specifically toward young people. Finally, CoC staff and providers are working to further improve coordination between the homelessness response system and systems of care serving youth.

Strategies for chronic homelessness: Effectively responding to chronic homelessness remains a priority for the CoC. Although many CoC resources are geared toward this population, chronically homeless individuals are, by definition, severely disabled and face many barriers to access housing. Targeted strategies are needed to ensure chronically homeless households are being served effectively and equitably. Expanding the permanent supportive housing supply is an ongoing strategy of the CoC. One of the program recipients, Franciscan Workers, specifically workers with folks experiencing chronic homelessness, and with their program in place, the CoC expects high impact measures to support those that are chronically homeless. In addition, CoC staff and providers are working to build and strengthen partnerships between the homelessness response system and behavioral health systems. Included in this work are discussions around how to utilize and leverage Medicaid funds to serve people experiencing homelessness. The CoC also continues to invest in strategies, such as SOAR, that connect people experiencing unsheltered homelessness to mainstream benefits.

Strategies for the re-entry population: BIPOC individuals are disproportionately impacted by the criminal justice system, and CoC strategies to serve the re-entry population work to foster

racial equity. The CoC is exploring developing and expanding housing-focused re-entry programs for people exiting jail and prison. In addition, the CoC is working with justice system partners to develop diversion strategies to prevent those experiencing homelessness from entering jail. The CoC is also working with these partners to expand and enrich pre-release services, with a specific focus on housing planning. Finally, and as part of its broader effort to lower barriers in emergency shelters and interim housing, the CoC is working with shelter providers to accept people with felony convictions.