

Leadership Council Meeting

Wednesday, May 29, 2019

Martinez Hall, Marina, CA

Leadership Council Co-Chairs: Luis Alejo (Monterey County Board Supervisor)

Members Present & Affiliations: Joseph Gunter (Mayor of Salinas), Lance Walker (Mayor of Greenfield), Ignacio Velasquez (Mayor of Hollister), Maria Orozco (Mayor of Gonzales), Ian Oglesby (Mayor of Seaside), Cheryl Camany (Salinas Family Resource Center), Robin McCrae (Community Human Services), Mick Erickson (Hospice Chaplin VNA), Dave Pacheco (Seaside Councilmember), Elliott Robinson (Community Member), Jack Murphy (Veterans Transition Center), Enrique Arreola (San Benito Health and Human Services), Rafael Hernandez (Monterey Bay Economic Partnership), Elsa Jimenez (Monterey County Health Dept.), Henry Espinosa (Monterey County Social Services), Michael Lisman (Monterey County Health Dept.), Mary Vasquez-Edge (San Juan Bautista), Dana Cleary (CHISPA), Dan Baldwin (Community Foundation), Lisa Berkley (Marina Councilmember), Erick Lopez (Clinica de Salud Mobile Services).

Staff: Katherine Thoeni, Issraa al-Mukhtar, Katrina McKenzie and Roxanne V. Wilson (Coalition of Homeless Services Providers)

Guests: Georgina Alvarez (CCCIL), Kim Barber (CSUMB), Kathy Whilden (Funds for Homeless Women), Jill Allen (FWJS), Hope Tadema (Orphan Productions), Brian Dempsey (City of Seaside), Alexa Johnson (HRC), Grant Leonard (City of Monterey), Brett Stanbery (VTC), Anastacia Wyatt (County of Monterey), Eric Johnsen (R3 – Community Homeless Solutions), Lisa Griffin Burns (Community Homeless Solutions), Pam Marino (Monterey County Weekly), Erica Parker (Office of Assembly Member Stone), Colleen Courtney (Senator Monning's Office), Carrie Mann (Gathering for Women), Jess Gutierrez (HRC), CJ Valenzuela (City of Salinas), Lauren Suwansupa (DSS), Betsy Wilson (MidPen Housing), Wes White (Community Enthusiast), Rob Rapp (Community Human Services), Mary Eileen Kiniry (Gathering for Women), Jacqui Smith (CSUMB Chinatown Learning Center), Kay Daniels (Gathering for Women),

I. **Welcome, Introductions, and Announcements:** The meeting began at 1:31 pm and around the table introductions were made.

II. **Additions/Modifications to the Agenda:**

- None

III. **Public Comment:** The public is encouraged to attend Leadership Council meetings to observe council activities. Members of the public are asked to sign in so that the record reflects their presence. Public comments are limited to three (3) minutes per speaker.

- Barber states that she would like to see more conversation and concern of dealing with homeless students on campus. Applaud all activity and efforts that have already been made. However, CSUMB is coming back with 16% of students experiencing homelessness which is higher than the 11% average within entire CSU system which is alarming. Many students have experienced having to turn down job offers due to lack of affordable housing in the area.
- White states that cities and jurisdictions should think about the 5% of homeless people who are still on the street. There's a strong need to create an organized space with portable toilets, dumpsters and showers for those living outside permanently.

IV. **Consent Agenda:**

- a) March 27, 2019 LC Meeting Minutes

Motion made by Walker to approve March 2019 meeting minutes. Second by Orozco. No abstentions. Motion carries unanimously.

V. **Category 1 LC Membership Changes:**

Approve Mayor's Associate membership recommendations that include Mayor Lance Walker of Greenfield, Mayor Ian Oglesby of Seaside and Councilmember Lisa Berkley of Marina. As agreed last meeting, the language used in Category 1 Leadership Council membership has changed from stating that the Mayor's association "appointing" members instead to Mayor's Association "recommending". The Council welcomes the new members and gives them a round of applause.

Gunter explains that membership changes were previously approved by the Mayor's Association.

VI. California State Budget Update:

Please see the State Budget documents provided below.

HOUSING AND LOCAL GOVERNMENT

Recently released population estimates from the California Department of Finance show the state added only a net 77,000 completed housing units in 2018. This is down from 85,297 units in 2017, which was down from 89,457 units in 2016.

The underproduction of supply continues to define the housing crisis the state is currently facing. California is home to ten of the least affordable major markets and six of the fifteen most expensive large metropolitan rental markets in the country. Rising costs continue to strain homeowners and renters statewide and negatively impact the state's quality of life and long-term economic prosperity.

The Administration is committed to confronting the housing cost crisis. The Governor's Budget introduced a comprehensive \$1.75 billion proposal to spur housing production, including planning and production grants to local governments, expansion of the state's housing tax credit program and loan program for mixed-income housing, and opportunities for innovative housing projects on excess state property.

The May Revision maintains the commitment to spur housing production, but has refocused \$500 million to removing barriers to building affordable housing and adding funding to assist California renters.

SHORT-TERM PLANNING AND PRODUCTION GRANTS AND INVESTMENTS IN INFRASTRUCTURE

The Governor's Budget included \$750 million one-time General Fund to partner with local governments to increase housing production through technical assistance and general-purpose funding. Local governments would receive grants (\$250 million of the \$750 million) to support technical assistance and staffing to develop plans to reach higher statewide housing goals, and after reaching set milestones, funding (\$500 million of the \$750 million) would be available to cities and counties for general purposes.

Local jurisdictions can and must plan and zone for their fair share of housing. Local governments report that lack of funding for infrastructure, including sidewalks, lighting, site utilities, new sewer lines, broadband infrastructure, storm water drains, and street construction, is a barrier to building new housing. Constructing or improving infrastructure that supports housing projects will ultimately bring down the per-unit cost, spur housing development, and provide more affordable units for low-income and middle class Californians.

The May Revision adds school districts and county offices of education as jurisdictions eligible for a portion of the \$250 million in planning and technical assistance support. In many locations across the state, teachers are priced out of the areas where they teach. School districts and county offices of education that have surplus property will have the ability to apply for these funds through their regions to develop plans for their excess properties to be used as teacher housing.

The May Revision also repurposes the \$500 million from the \$750 million previously dedicated to general purpose incentive payments for the Infill Infrastructure Grant Program administered by the Department of Housing and Community Development (HCD).

The Infill Infrastructure Grant Program provides gap funding for infrastructure that supports higher-density affordable and mixed-income housing in locations designated as infill. Under the augmented Infill Infrastructure Grant Program, developers and local governments can partner to apply for infrastructure funding. At the same time, certain areas designated as infill may also qualify as federal Opportunity Zones and provide additional tax benefits to investors to spur development of economically distressed communities by guiding investment toward mixed-income housing.

This investment, combined with the \$300 million made available for the Infill Infrastructure Grant Program through Chapter 365, Statutes of 2017 (SB 3) bond funds,

provides \$800 million, significantly boosting infrastructure development and ultimately housing production. Moreover, these funds can leverage additional investment for projects located within federal Opportunity Zones through state and federal tax benefits, spurring more housing production.

The Administration is considering ways to streamline and improve processes at the state's Infrastructure and Economic Development Bank (IBank) to help fund infrastructure including projects in Opportunity Zones.

LONG-TERM STATEWIDE HOUSING PRODUCTION STRATEGY

The Administration is committed to meeting long-term ambitious housing production goals. The Governor's Budget proposed revamping the Regional Housing Needs Assessment (RHNA) process, which determines the amount and type of housing regions and local jurisdictions must produce to meet their need. The May Revision aligns housing production targets with forthcoming RHNA goals in the short-term. In the long-term, HCD will continue to develop long-term regional housing production targets through a new RHNA process by no later than 2022.

Housing and transportation are inextricably linked. Given this nexus and to support local jurisdictions' ability to contribute to their fair share of the state's housing supply, the Governor's Budget provided that local streets and roads funds from the Road Repair and Accountability Act of 2017 (Chapter 5, Statutes of 2017) (SB 1) be distributed upon compliance with housing element law and zoning and entitling to meet updated housing goals. This linkage remains part of the housing proposal at the May Revision.

EXPANDED STATE HOUSING TAX CREDIT PROGRAM

The Governor's Budget proposed to expand state tax credits up to \$500 million in 2019-20, and up to \$500 million annually thereafter upon an appropriation. The additional authority included \$500 million for a state tax credit program targeting new construction of qualified residential rental developments (for households with an average Area Median Income of 60 percent). These state credits would pair with an underutilized 4-percent federal tax credit program. Up to \$200 million of newly authorized credits would be available to increase the development of mixed-income housing projects serving a broader range of incomes (between 30 to 120 percent Area Median Income) in combination with the California Housing Finance Authority's Mixed-Income Loan Program.

HOUSING AND LOCAL GOVERNMENT

Currently, tax credits may be used for preservation projects which seek to retain affordable housing. Because the \$500 million in tax credits proposed in the Governor's Budget applies only to new housing production, the May Revision proposes deeper subsidies for specified preservation projects through the current program. This will continue important preservation efforts of affordable housing units across the state so that they do not fall into disrepair and further decrease the state's aggregate available housing.

Additionally, developers using state tax credits may sell "certificated" credits to investors, without requiring an ownership interest in the properties being built. This has the effect of ensuring a wider investor pool. However, this ability will end in 2020. To maintain this expanded pool of investors, the May Revision proposes eliminating the sunset date.

As stated in the Governor's Budget, the expanded tax credit investment will be coupled with a future redesign of the existing tax credit programs to promote cost containment and increase the construction of new units. The May Revision proposes changing the Director of the California Housing Finance Authority and the Director of the California Department of Housing and Community Development from non-voting members of the California Tax Credit Allocation Committee to voting members to more directly include their expertise as the committee considers this redesign.

DEMONSTRATION PROJECTS FOR HOUSING

The Governor's Budget proposed an innovation challenge for developers to build demonstration projects that use creative and streamlined approaches to building affordable and mixed-income housing on excess state property (for example, using modular construction). In January, the Governor issued Executive Order N-06-19, which directed state departments to create an inventory of all state-owned excess parcels, identify the excess parcels where housing development would be economically feasible and address regional underproduction, and issue requests for proposals for demonstration projects offering long-term ground leases to developers.

The May Revision includes \$2.5 million one-time General Fund for real estate consultants for both HCD and DGS, and 4 positions and \$780,000 ongoing General Fund for HCD to assist with developing request for proposals, conducting site investigations, evaluating housing developments, and monitoring projects.

LEGAL AID FOR RENTERS AND LANDLORD-TENANT DISPUTES

The Judicial Branch's budget includes funding to provide grants to over 100 nonprofit service organizations to provide legal assistance to low-income Californians, particularly the indigent, homeless, disabled, elderly, and victims of domestic violence. These services include, but are not limited to: legal technical assistance, training, advice and consultation, and representation. Recognizing the need for stable housing among renters, the May Revision proposes an additional \$20 million one-time General Fund to provide grants to nonprofit service organizations to assist specifically with landlord-tenant disputes, including legal assistance for counseling, renter education programs, and preventing evictions.

Discussion Review:

- Theoni reports that it does appear that HEAP funds will be broken into two ways; one portion going to counties while the other portion goes to CoC's.
- Accountability will be built in to ensure that communities meet their housing goals.
- Legislature will vote on the State Budget by June 15th at which time more information will be known.
- After negotiations with top City Mayors, Governor Newsom was able to allocate \$270 million to Counties for homelessness funds. Monterey and San Benito Counties will get their share of allocation based on approved, population based formula.
- Pending approval, \$100 million is to be dedicated to CoC's within the State. Monterey and San Benito Counties' share will be based on another formula however, allocation amount is still unknown. Update will come at next meeting.
- Based on HEAP funding allocation, our CoC could potentially receive about 5% or less of available funds.

VII. Lead Me Home Plan Update:

Theoni reports that updated Lead Me Home Plan will be available next meeting. Once approved, the Council can apply for funds.

VIII. HEAP Project Selection:

Baldwin facilitates the following discussion while conflicted members are asked to leave the room and await results in the foyer.

HEAP

Overview of Applications Submitted

San Benito County-\$1,871,098 Available

*****Proposed percentages per category changed after approval**

Ranking	Applicant	Project Category	Proposed Activities	Funding Request
1 (417 points)	San Benito County	Rental Assistance/Subsidy	Housing Navigation and Rapid Rehousing Assistance	\$ 75,000.00
2 (408 points)	San Benito County to subcontract to Youth Alliance	Youth Unaccompanied & Category 3 Combined	Combination of emergency shelter vouchers, outreach/engagement and counseling	\$280,663
3 (375 points)	San Benito County	Services	Street Outreach Program throughout San Benito County	\$415,435
4 (315 points)	San Benito County	Capital	Increase inventory through 14 new transitional tiny homes	\$1,100,000
	Total			\$1,871,098

Monterey County-\$10,008,889 Available

Ranking	Category	Unaccompanied Youth		

1 (458 points)	Applicant	Project Category	Proposed Activities	Funding Request
	Community Human Services	Unaccompanied Youth	<p>Youth Street Outreach Program, substance abuse counseling, family reunification/emergency shelter/transitional housing.</p> <p>Services to be provided 7 days a week from 7 am to 4 pm. Outreach to be conducted in Salinas, Castroville, Moss Landing, Prunedale, Chualar, Soledad, Gonzales, Greenfield, King City. <i>*note: Services already conducted on the Monterey Peninsula from other funding sources.</i></p> <p>Project proposes to serve 500 unaccompanied youth for a 2 year period.</p> <p>Annual outcomes: -250 will receive gateway services -50 will be screened with CSEC-IT tool -100 will receive drug/alcohol services -50 will engage in family reunification services or transitional housing -50 will be provided with emergency shelter -50 will have increased income</p> <p>Anticipates 20% will obtain permanent housing</p>	\$ 857,331

Ranking	Category	Capital		
1 (430.5 points)	Community Human Services	Capital	<p>Capital improvements for new emergency shelter located at 1292 Olympia Ave., Seaside. 38 beds.</p> <p>Partnership between Community Human services and Gathering For Women. Monterey County to lease building to program for \$1/year. Building is 4,500 sf, has been vacant for several years and requires significant rehabilitation work.</p> <p>Anticipates completing rehab and opening shelter by July 1, 2020 or 12 month ramp up.</p> <p>Shelter to serve homeless women and women with children. During the day, participants will be transported to the Gathering doe Women Day Center. All HEAP funded activities will be provided at the shelter site.</p> <p>-See "services" request for additional information about supportive services</p> <p>By June 30, 2021, they expect to serve 150 persons per year, 11,000 bed night/year, 6,000 units of case management-an</p>	\$1,287,658

			average of 40 units of service per person per year.	
2 (411.5 points)	Community Homeless Solutions	Capital	<p>Capital improvements for 14 transitional housing units to be converted to permanent supportive housing</p> <p>Units located on Wittenmyer and Lexington Courts in Marina. HEAP funds to be used for capital improvements for 14 units (13 are 2-bedroom and 1 is 3-bedroom) for homeless family housing. Once rehab is complete, program will shift from transitional to a permanent housing program for homeless families. Plan to become a Section 8 Landlord for these units with Housing Authority approval.</p> <p>Anticipates a 28- week ramp up period.</p> <p>Anticipates 72 unduplicated persons served (13 2 BR X 5 persons =65) + (1 unit X 7 persons =7) =72.</p> <p>Supportive services will include: case management, budgeting, employment services, food and clothing pantry, etc.</p>	\$260,728
3 (406 points)	Salinas/Monterey County	Capital	To build (construction) new homeless emergency shelter at 855 East Laurel Drive,	\$6,018,100

			<p>Salinas. 100 bed capacity with shower facilities, kitchen facilities, and dormitories for single women men and families. Will have space to store minimal belongings and accommodations for pets.</p> <p>Expected to house 100 clients with maximum stay of 6 months. Anticipated usage is 100 users every 6 months, with an estimate of 300-400 annual unduplicated persons per year.</p> <p>Supportive services to be delivered through a selected shelter operator.</p> <p>Projects October 2020 construction completion period with the project opening in November 2020.</p>	
Ranking	Category	Subsidies/Rental Assistance		
1 (414 points)	CCCIL	Rental Assistance/Subsidies	<p>Combination of rental assistance (six month maximum) , move in costs, application fees, utility arrears payments, landlord mitigation..</p> <p>To provide rapid rehousing to homeless persons throughout Monterey County.</p> <p>Supportive services includes case</p>	\$579,250

			<p>management, housing support, benefits assistance, peer support, independent living skills, etc.</p> <p>Projected to serve 70 individuals with 35 securing affordable housing.</p>	
2 (383.5 points)	Housing Resource Center	Rental Assistance/Subsidies	<p>Combination of rental assistance (6 month max), move in costs, case management and landlord mitigation.</p> <p>To provide rapid rehousing to homeless persons not currently covered through other county or city restrictions. Services to be provided county-wide. In addition, a small (\$10K) landlord mitigation program would be implemented.</p> <p>Anticipated Numbers served: 20 households or 40 individuals. RRH will provide rental assistance for up to 4 months as follows (example) Security deposit (\$2,000-\$4,000), 1st month's rent (\$2,000), 2nd month's rent (\$1,500, 3rd month's rent (\$1,000), and 4th month's rent (\$500). Support may be extended to 6 months if indicated.</p> <p>Supportive services will include case management, housing</p>	\$310,000

			navigation, financial literacy and other related housing supports.	
3 (207.5 points)	Orphan Productions	Rental Assistance/Subsidies	<p>Combination of rental assistance (12 month max), move-in costs, application fees, case management and housing coordination.</p> <p>To provide rapid rehousing to homeless persons throughout Monterey County. Project proposes to serve 100 persons per year and estimates a 97% success rate.</p> <p>Supportive services include case management and housing coordination.</p> <p>No official office for program delivery established yet. Will begin by working out of space provided by community partners.</p>	\$3,561,602
Ranking	Category	Services		
1 (457 points)	Salinas/Monterey County	Services	<p>Operating and supportive services for current Warming Shelter otherwise scheduled for closure.</p> <p>Warming Shelter located at 111 W. Alisal Street in Salinas. Can accommodate 70 individuals nightly. First 25 beds reserved for homeless women with children. Remaining capacity allotted first to male</p>	\$1,000,889

			<p>led families with children followed by single women and then single men.</p> <p>Length of stay not to exceed 6 months. Shelter open 7 days a week with doors opening at 4 pm and closing at 8 am.</p> <p>Goals include: providing intake/assessment at entry; entering each client into HMIS/Coordinated Entry; Refer each client to resources for permanent housing; provide access to information and referral; provide safety and security. No specific numbers provided.</p>	
2 (450 points)	Community Human Services	Services	<p>Operating and supportive services for new emergency shelter located at 1292 Olympia Ave., Seaside. 38 beds.</p> <p>Partnership between Community Human services and Gathering For Women. Anticipates completing rehab and opening shelter by July 1, 2020 or 12 month ramp up.</p> <p>Shelter to serve homeless women and women with children. During the day,</p>	\$847,113

			<p>participants will be transported to the Gathering for Women Day Center. All HEAP funded activities will be provided at the shelter site.</p> <p>Participants can stay in shelter for up to 90 days with justified extensions to 6 months. Services to include: hot dinners, light breakfast, case management, access to mental health and addiction services, education and housing assistance, child tutoring, on-site laundry, showers, clothing, etc.</p> <p>By June 30, 2021, they expect to serve 150 persons per year, 11,000 bed night/year, 6,000 units of case management-an average of 40 units of service per person per year. 40 will exit to transitional housing, 40 to permanent housing, 60 will have increased income, 50 will gain employment, 30 will receive mental health/addiction services.</p>	
3 (432.5 points)	Dorothy's Place/Franciscan Workers	Services	<p>Street Outreach Team comprised of case management, social work, medical and mental health services.</p> <p>Target population: homeless, chronically</p>	\$610,050

			<p>homeless, living in encampments or outside, experiencing addiction and/or untreated physical or mental illness. Will begin program with a M-F daylight hour schedule. Will begin in Chinatown and move into other areas of Salinas as momentum is established.</p> <p>Anticipates serving 159 unduplicated clients with 54 in intense case management and 105 with a broader service in encampments that provides for basic needs and fosters relationships.</p> <p>Goals listed as: increasing # of unsheltered who enter housing; increase # who enter permanent housing; increase # of chronically homeless who enter permanent housing; increase wellness and functioning of unsheltered people; increase # of unsheltered people engaged in health care/mental health services.</p> <p>Anticipates 8 clients will obtain permanent housing. No other specific numbers provided.</p>	
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4 (425.5 points)	CCCIL	Services	<p>Housing navigation and supported services to provide case management services to locate, apply and secure affordable housing.</p> <p>Services to include independent living skills training, benefits counseling, information and referral, financial literacy, housing navigation, case management.</p> <p>Project anticipates serving 70 clients over an 18 month period. 35 clients will secure affordable housing.</p>	\$200,000
5 (370 points)	University Corporation at Monterey Bay	Services	<p>Wellness project to offer health assessment interviews, mental health, substance abuse assessment and treatment and case management.</p> <p>Project to serve 200 clients over the course of the grant period. Housing navigation and related assistance to be offered.</p> <p>40 clients to obtain permanent housing. 40 clients to maintain permanent housing after 1 year. 40 to improve mental and physical functioning and increased social support.</p>	\$243,492

6 (299 points)	City of Seaside	Services	<p>Two Portable toilets and handwashing stations open 24/7/365. Portable showers/laundry open four hours/day, two days/week.</p> <p>City to use a combination of contracted services for servicing toilets. City to staff laundry/shower trailer with part time city staff. . Shower/laundry trailer t be purchased with HEAP funds. Toilets to be cleaned and serviced daily.</p> <p>8-12 week ramp up period. Anticipates 50-100 regular users.</p>	\$289,501
7 (289.5 points)	Salvation Army	Services	<p>Expand services provided through the Good Samaritan Homeless Day Center from five days a week to six days a week by opening each Saturday.</p> <p>Project provides hot meals, showers, laundry, mail services, case management, job and housing search assistance. Services to be offered each Saturday (through HEAP funds) from 8:30 am to 4:30 pm.</p> <p>Anticipates serving 1,700 clients.</p> <p>Obtaining permanent housing not a stated</p>	\$100,000

			goal.	
8 (268 points)	City of Seaside/Village Project	Services	<p>Psychotherapeutic services, case management and linkages services to include group therapy sessions.</p> <p>Services to be delivered to homeless youth and families. Anticipates serving 120 clients through the grant period. 12-week ramp up period. No mention of number of clients to secure housing.</p>	\$413,666
9 (189 points)	City of Seaside/Community Partnership for Youth (CPY)	Services	<p>School leadership, Life Skills and Job Preparation and After-School Mentor/Tutoring.</p> <p>Services provided M-F from when students get out of school until 4:30. Summer Intersession runs M-F from 8:30 am to 4:30 pm. Services provided In schools through MPUSD.</p> <p>No mention of linkages to housing. Students involved with High School Leadership, Job Preparation and Life Skills must maintain a 2.5 GPA and be able to attend every day. Program requires sobriety. Program has a fee, but scholarships are offered.</p>	\$120,000

			CPY anticipates 20 high school students to participate and – through the mentoring the high school students provide—to reach 150 total students.	
	Total			\$16,699,380

\$16,699,380 Requested

\$10,032,886 Available

-\$6,666,494 Deficit **does not include estimated \$652,02 in category surplus

UNACCOMPANIED YOUTH SERVICES				\$1,008,888
Rank 1	Community Human Services			
	PROJECT REQUEST	\$	458	857,331.00
	Youth Street Outreach Program, substance abuse counseling, family reunification/emergency shelter/transitional housing			
	\$1,008,888 available-\$857,331 requested			Surplus of \$151,557

RANK AND REVIEW PANEL FINANCIAL RECOMMENDATIONS/OPTIONS

CAPITAL PROJECTS

Recommendation #1	Requested	Recommend	Deficit?	Surplus?
County of Monterey/City of Salinas	\$6,018,100	\$5,318,289		
Community Human Services	\$1,287,650	\$1,287,650		
Community Homeless Solutions	\$260,728	\$160,728		
				(\$260,890)
Recommendation #2	Requested	Recommend	Deficit?	
County of Monterey/City of Salinas	\$6,018,100	\$6,000,000		
Community Human Services	\$1,287,650	\$1,000,000		
Community Homeless Solutions	\$260,728	\$200,000		
				(\$694,223)

SUBSIDIES

Recommendation #1	Requested	Recommend	Deficit?	Surplus?
CCCIL	\$579,250	\$0		
HRC	\$310,000	\$0		
Orphan Productions	\$3,561,602	\$0		
				\$1,008,888
Recommendation #2	Requested	Recommend	Deficit?	Surplus?
CCCIL	\$579,250	\$289,625		
HRC	\$310,000	\$155,000		
Orphan Productions	\$3,561,602	\$0		
				\$564,263

SERVICES

<u>Recommendation #1</u>	<u>Requested</u>	<u>Recommend</u>	<u>Deficit?</u>	<u>Surplus?</u>
Community Human Services	\$847,113	\$459,638		
County of Monterey/Salinas	\$1,000,889	\$460,000		
Franciscan Workers	\$610,050	\$400,000		
CCCIL	\$200,000	\$200,000		
Salvation Army	\$100,000	\$0		
CSUMB	\$243,492	\$0		
Seaside/Sanitation	\$289,501	\$0		
Seaside/Village Project	\$413,666	\$0		
Seaside/CPY	\$120,000	\$0		
			(\$510,750)	

<u>Recommendation #2</u>	<u>Requested</u>	<u>Recommend</u>	<u>Deficit?</u>	<u>Surplus?</u>
Community Human Services	\$847,113	\$700,000		
County of Monterey/Salinas	\$1,000,889	\$730,930		
Franciscan Workers	\$610,050	\$0		
CCCIL	\$200,000	\$0		
Salvation Army	\$100,000	\$100,000		
CSUMB	\$243,492	\$0		
Seaside/Sanitation	\$289,501	\$0		
Seaside/Village Project	\$413,666	\$0		
Seaside/CPY	\$120,000	\$0		
			(\$522,042)	

CAPITAL PROJECTS

\$

6,505,777.00

Rank							
1	Community Human Services <table> <tr> <td>OVERALL SCORE</td><td>430.5</td></tr> <tr> <td>PROJECT REQUEST</td><td>\$ 1,287,658.00</td></tr> <tr> <td colspan="2">Capital improvements for new emergency shelter located at 1292 Olympia Ave., Seaside.</td></tr> </table>	OVERALL SCORE	430.5	PROJECT REQUEST	\$ 1,287,658.00	Capital improvements for new emergency shelter located at 1292 Olympia Ave., Seaside.	
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Rank							
2	Community Homeless Solutions <table> <tr> <td>OVERALL SCORE</td><td>411.5</td></tr> <tr> <td>PROJECT REQUEST</td><td>\$ 260,728</td></tr> <tr> <td colspan="2">Capital improvements for 14 current transitional housing units to be converted to permanent supportive housing.</td></tr> </table>	OVERALL SCORE	411.5	PROJECT REQUEST	\$ 260,728	Capital improvements for 14 current transitional housing units to be converted to permanent supportive housing.	
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Rank							
3	Salinas/Monterey County <table> <tr> <td>OVERALL SCORE</td><td>406</td></tr> <tr> <td>PROJECT REQUEST</td><td>\$ 6,018,100</td></tr> <tr> <td colspan="2">To build new homeless emergency shelter at 855 East Laurel Drive, Salinas.</td></tr> </table>	OVERALL SCORE	406	PROJECT REQUEST	\$ 6,018,100	To build new homeless emergency shelter at 855 East Laurel Drive, Salinas.	
OVERALL SCORE	406						
PROJECT REQUEST	\$ 6,018,100						
To build new homeless emergency shelter at 855 East Laurel Drive, Salinas.							

\$7,566,486
Requested
\$1,060,709
Deficit

Rank			
4	Central Coast Center for Independent Living		
	OVERALL SCORE	425.5	
	PROJECT REQUEST	\$	200,000
	Housing navigation and supported services to provide case management services to locate, apply and secure		
Rank			
5	University Corporation at Monterey Bay		
	OVERALL SCORE	370.5	
	PROJECT REQUEST	\$	243,492
	Wellness project to offer health assessment interviews, mental health, substance abuse assessment and treatment		
Rank			
6	City of Seaside (Sanitation)		
	OVERALL SCORE	299	
	PROJECT REQUEST	\$	289,501
	Two Portable toilets and handwashing stations open 24/7/365. Portable showers open four hours/day, two		
Rank			
7	The Salvation Army		
	OVERALL SCORE	289.5	
	PROJECT REQUEST	\$	100,000
	Expand services provided through the Good Samaritan Homeless Day Center from five days a week to six days a		
Rank			
8	City of Seaside (Village Project)		
	OVERALL SCORE	268	
	PROJECT REQUEST	\$	413,666
	Psychotherapeutic services, case management and linkages services to include group therapy sessions.		
Rank			
9	City of Seaside (Life Skills)		
	OVERALL SCORE	189	
	PROJECT REQUEST	\$	120,000
	School leadership, Life Skills and Job Preparation and After-School Mentor/Tutoring.		

SURPLUS/DEFICITS

***Initial surplus and deficit information. Leadership Council empowered to modify. This information is related to Monterey County HEAP funding amounts.

CATEGORY SURPLUS

Unaccompanied Youth	\$151,557
Category 3	\$500,445
Total Surplus	\$652,002

CATEGORY DEFICITS

Capital (\$6,505,777 available-\$7,566,486 requested)	\$1,060,709
Services (\$1,008,888 available-\$3,824,711 requested)	\$2,815,823
Subsidies (\$1,008,888 available-\$4,450,852 requested)	\$3,441,964
Total Category Deficit	\$7,318,496

Category Deficits	\$7,318,496
Category Surplus	\$652,002
Total Deficit	\$6,666,494

SAN BENITO COUNTY

\$

1,871,098.00

Rank		
1	San Benito County-Rental Assistance/Subsidy	
	OVERALL SCORE	417
	PROJECT REQUEST	\$ 75,000.00
	Housing Navigation and Rapid Rehousing Assistance	
Rank		
2	San Benito County/Youth Alliance-Youth	
	OVERALL SCORE	408
	PROJECT REQUEST	\$ 280,663
	Combination of emergency shelter vouchers, outreach/engagement and counseling	
Rank		
3	San Benito County-Services	
	OVERALL SCORE	375
	PROJECT REQUEST	\$ 415,435
	Street Outreach Program throughout San Benito County	
Rank		
4	San Benito County-Capital	
	OVERALL SCORE	315
	PROJECT REQUEST	\$ 1,100,000
	Increase inventory through 14 new transitional tiny homes	

Public Comment

- Tadema thanks the Council for their attention to Orphan Productions' application and shares that they have been in business for six years and are steadily growing. They hoped to apply for homeless funds for those in Monterey County in the event that no other Monterey based agencies applied for homeless funding. Happy that funds are going towards homelessness in Monterey County.
- Alvarez thanks the Council and assures the group that funds will be used as outlined in CCCIL's application.
- Wilson states that in reviewing applications, that Community Homeless Solutions can afford to take on some debt as their capital project is looking to increase permanent housing and taking on Section 8. Wilson states that she feels more urgency to

support Community Human Services' application as they have agreed to take on financial restraint due to the County not being able to provide additional financial services beyond providing shelter building.

- Bonilla notes that not only are 14 additional permanent housing units being created with HEAP funds but that Community Homeless Solutions is also expanding housing for other programs to further increase permanent housing options. As a result, they will be taking on additional costs and thinks it's a great investment.
- Allen notes that she respects the Council's decision but states that the project description provided is a bit incomplete. Allen expands by saying that Dorothy's Place looked at the needs of the community and dedicated to make a collaborative proposal with 7 other providers and entities which have provided commitment letters to show support for collaboration. Allen realizes that in order to be effective in getting people out of encampments and into safe shelter, clients need mental health, addiction and chronic health support. It is paramount to pair health services with social services in order to help this population as well as not waste funding or community's time.

A motion is made to approve the following recommended projects:

- **San Benito**
 - Rental Assistance - Housing Navigation & Rapid Rehousing Assistance
 - Unaccompanied Youth - Emergency Shelter Vouchers, Outreach, Engagement & Counseling
 - Services – Street Outreach Program throughout San Benito County
 - Capital – 14 New Transitional Tiny Homes
- **Monterey County**
 - Unaccompanied Youth – Community Human Services: Youth Street Outreach Programs, Substance Abuse Counseling, Family Reunification/Emergency Shelter/Transitional Housing
 - Subsidies – CCCIL: Combination of Rental Assistance, Move In Costs, Application Fees, Utility Arrears Payments. HRC: Combination of Rental Assistance (6 months max), Move In Costs, Case Management and Landlord Mitigation
 - Capital – Community Human Services: Capital Improvements for New Emergency Shelter Located at 1292 Olympia Ave, Seaside. Community Homeless Solutions: Capital Improvements for 14 Current Transitional Housing Units to be Converted to Permanent Supportive Housing. Salinas/Monterey County: To Build New Homeless Emergency Shelter at 855 East Laurel Drive, Salinas.
 - Services – Salinas/Monterey County: Operating and Supportive Services for Current Warming Shelter Otherwise Scheduled for Closure. Community Human Services: Operating and Supportive Services for New Emergency Shelter Located at 1292 Olympia Ave., Seaside. Provisional funding to available based on ranking.

Motion to approve funding of stated projects made by Cleary. Second by Walker. No abstentions. Motion carries unanimously.

Next Steps:

- Theoni will draft press release of HEAP projects and will email to Leadership Council.

Meeting adjourned 3:10 pm.

Minutes taken and prepared by Issraa al-Mukhtar.